

**ELECTROMAGNETICA S.A.**

**CONSOLIDATED FINANCIAL STATEMENTS**

**PREPARED IN COMPLIANCE WITH**

**Order no. 2844/2016 of the Ministry of Public Finance approving the Accounting Regulations pursuant to the International Financial Reporting Standards adopted by the European Union**

**FOR THE 6-MONTH PERIOD ENDED ON 30 JUNE 2018**

**UNAUDITED**

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**ELECTROMAGNETICA S.A.**  
**CONSOLIDATED PROFIT OR LOSS STATEMENT**  
**AND OTHER COMPREHENSIVE INCOME**  
**FOR THE 6-MONTH PERIOD ENDED ON 30 JUNE 2018**  
(all the amounts are expressed in RON, unless otherwise specified)

|  | <b>Note</b> | <b>6-month period<br/>ended 30 June<br/>2018</b> | <b>6-month period<br/>ended 30 June<br/>2017</b> |
|--|-------------|--|--|
| <b>Revenues</b>  | <b>18</b>   | <b>152,479,963</b>                               | <b>98,582,027</b>                                |
| Revenues from investments  | <b>18</b>   | 36,923   | 4,695  |
| Other revenues and expenses  | <b>18</b>   | 2,491,045  | 3,162,750  |
| Variation in stocks of finished goods and work in progress   | <b>18</b>   | 10,454,887                                       | 5,103,659  |
| Work performed by entity and capitalized   | <b>18</b>   | 277,016  | 1,149,972  |
| Raw material and consumables used  | <b>19</b>   | (114,545,200)                                    | (77,384,461)                                     |
| Expenses related to employee   | <b>19</b>   | (16,508,209)                                     | (18,372,731)                                     |
| Expenses related to depreciation and impairment  | <b>19</b>   | (5,062,464)                                      | (8,034,773)                                      |
| Other net expenses   | <b>19</b>   | (15,941,799)                                     | (12,584,286)                                     |
| Financial costs  | <b>20</b>   | (483,415)  | (335,323)  |
| <b>Profit / (Loss) before tax</b>  |             | <b>13,198,747</b>                                | <b>(8,708,471)</b>                               |
| Income tax   | <b>21</b>   | (2,220,488)                                      | (337,332)  |
| <b>Profit / (Loss) for the period</b>  |             | <b>10,978,259</b>                                | <b>(9,045,803)</b>                               |
| Distributable to parent company  |             | 10,964,865                                       | (9,053,862)                                      |
| Distributable to non-controlling interests   |             | 13,394   | 8,059  |
| <b>Other components of comprehensive income</b>  |             |  |  |
| of which:  |             |  |  |
| other comprehensive income items that cannot be reclassified in the profit and loss account, of which: |             |  |  |
| - Surplus from tangible assets revaluation   |             |  |  |
| - Deferred tax recognized in equity  | <b>21</b>   | 180,868  | 708,711  |
| <b>Comprehensive income for the period</b>   |             | <b>11,159,127</b>                                | <b>(8,337,092)</b>                               |

These consolidated financial statements were approved for disclosure by the management on 10 August 2018, by:

**Eugen Scheuşan**  
Managing Director

**Cristina Florea**  
Economic Manager

**ASSETS**

**Non-current assets**

|                          | <b>Note</b> | <b>30 June 2018</b> | <b>31 December 2017</b> |
|--------------------------|-------------|---------------------|-------------------------|
| Tangible assets          | <b>4</b>    | 287,747,822         | 291,512,341             |
| Investment property      | <b>5</b>    | 8,642,116           | 8,642,116               |
| Intangible assets        | <b>6</b>    | 975,786             | 1,248,800               |
| Other non-current assets | <b>7</b>    | 23,067,727          | 19,802,564              |

**ELECTROMAGNETICA S.A.**  
**CONSOLIDATED PROFIT OR LOSS STATEMENT**  
**AND OTHER COMPREHENSIVE INCOME**  
**FOR THE 6-MONTH PERIOD ENDED ON 30 JUNE 2018**  
(all the amounts are expressed in RON, unless otherwise specified)

|   |           |                    |                    |
|---|-----------|--------------------|--------------------|
| <b>Total non-current assets</b>                                 |           | <b>320,433,450</b> | <b>321,205,820</b> |
| <b>Current assets</b>   |           |                    |                    |
| Inventories   | <b>8</b>  | 17,959,393         | 17,423,142         |
| Trade receivables   | <b>9</b>  | 45,227,134         | 40,770,090         |
| Cash and cash equivalents                                       | <b>11</b> | 26,774,630         | 20,570,751         |
| Other current assets  | <b>10</b> | 2,675,255          | 2,418,041          |
| <b>Total current assets</b>                                     |           | <b>92,636,411</b>  | <b>81,182,023</b>  |
| <b>Total assets</b>   |           | <b>413,069,861</b> | <b>402,387,844</b> |
| <b>EQUITY AND LIABILITIES</b>                                   |           |                    |                    |
| <b>Equity</b>   |           |                    |                    |
| Share capital   | <b>12</b> | 67,603,870         | 67,603,870         |
| Reserves and other equity components                            | <b>13</b> | 166,716,376        | 183,473,373        |
| Retained earnings   | <b>14</b> | 102,140,649        | 74,220,398         |
| <b>Total equity attributable to parent company shareholders</b> |           | <b>336,460,896</b> | <b>325,297,642</b> |
| <b>Non-controlling interests</b>                                |           | <b>268,383</b>     | <b>254,989</b>     |
| <b>Total equity</b>   |           | <b>336,729,279</b> | <b>325,552,631</b> |
| <b>Non-current liabilities</b>                                  |           |                    |                    |
| Trade liabilities and other debts                               | <b>17</b> | 1,358,870          | 1,304,836          |
| Investment subsidies  | <b>15</b> | 4,655,344          | 4,736,743          |
| Deferred tax liabilities  | <b>21</b> | 16,388,199         | 16,614,478         |
| <b>Total non-current liabilities</b>                            |           | <b>22,402,412</b>  | <b>22,656,057</b>  |
| <b>Current liabilities</b>                                      |           |                    |                    |
| Trade payables and other liabilities                            | <b>17</b> | 50,073,256         | 39,747,711         |
| Investment subsidies  | <b>15</b> | 163,219            | 163,219            |
| Provisions  | <b>16</b> | 3,187,551          | 13,744,272         |
| Current income tax liability                                    | <b>21</b> | 514,143            | 523,952            |
| <b>Total current liabilities</b>                                |           | <b>53,938,170</b>  | <b>54,179,155</b>  |
| <b>Total liabilities</b>  |           | <b>76,340,583</b>  | <b>76,835,212</b>  |
| <b>Total equity and liabilities</b>                             |           | <b>413,069,861</b> | <b>402,387,844</b> |

These consolidated financial statements were approved for disclosure by the management on 10 August 2018, by:

**Eugen Scheuşan**  
Managing Director

**Cristina Florea**  
Economic Manager

**ELECTROMAGNETICA SA**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**  
**FOR THE 6-MONTH PERIOD ENDED ON 30 JUNE 2018**  
(all the amounts are expressed in RON, unless otherwise specified)

|   | <b>Note</b> | <b>6-month period<br/>ended 30 June<br/>2018</b> | <b>6-month period<br/>ended 30 June<br/>2017</b> |
|---|-------------|--|--|
| <b>Cash flows from operating activities</b>                 |             |  |  |
| Cash receipts from customers                                |             | 165,305,944                                      | 109,996,768                                      |
| Payments to suppliers                                       |             | (123,835,013)                                    | (123,835,013)                                    |
| Payments to employees                                       |             | (16,731,904)                                     | (16,731,904)                                     |
| Other operating activities                                  |             | (15,256,436)                                     | (15,256,436)                                     |
| <b>Cash used in operating cycle(s)</b>                      |             | <b>9,482,591</b>                                 | <b>(5,350,549)</b>                               |
| Interest paid   |             | (15,669)   | (25,575)   |
| Income tax paid   |             | (2,253,185)                                      | (403,124)  |
| <b>Net cash generated by/(used in) operating activities</b> |             | <b>7,213,737</b>                                 | <b>(5,779,248)</b>                               |
| <b>Cash flows from investing activities</b>                 |             |  |  |
| Acquisition of tangible assets                              |             | (1,055,912)                                      | (2,930,691)                                      |
| Receipts from sale of non-current assets                    |             | -  | 119,163  |
| Interest received   |             | 46,055   | 10,540   |
| Dividends received  |             | -  | -  |
| <b>Net cash used in investment activities</b>               |             | <b>(1,009,857)</b>                               | <b>(2,800,988)</b>                               |
| <b>Cash flows from financing activities</b>                 |             |  |  |
| Cash proceeds from loans                                    |             | 37,930,156                                       | 32,044,350                                       |
| Cash repayments of amounts borrowed                         |             | (37,930,156)                                     | (31,752,412)                                     |
| Dividends paid  |             | -  | (11,672)   |
| <b>Net cash used in financing activities</b>                |             | <b>-</b>   | <b>280,266</b>                                   |
| <b>Cash and cash equivalents net increase/decrease</b>      |             | <b>6,203,879</b>                                 | <b>(8,299,971)</b>                               |
| <b>Cash and cash equivalents at beginning of period</b>     | <b>11</b>   | <b>20,570,751</b>                                | <b>21,521,428</b>                                |
| <b>Cash and cash equivalents at end of period</b>           | <b>11</b>   | <b>26,774,630</b>                                | <b>13,221,457</b>                                |

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**Cristina Florea**  
Economic Manager

**ELECTROMAGNETICA SA**  
**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE 6-MONTH PERIOD ENDED ON 30 JUNE 2018**  
(all the amounts are expressed in RON, unless otherwise specified)

|   | <u>Share</u>      | <u>Retained</u>    | <u>Revaluation</u> | <u>Other</u>      | <u>Legal reserve</u> | <u>Non-</u>    | <u>Total equity</u> |
|---|-------------------|--------------------|--------------------|-------------------|----------------------|----------------|---------------------|
| <b>Balance at 1 January 2018</b>  | <b>67,603,870</b> | <b>74,220,398</b>  | <b>86,843,127</b>  | <b>62,207,716</b> | <b>34,422,531</b>    | <b>254,989</b> | <b>325,552,631</b>  |
| <b>Comprehensive income for the period</b>  |                   |                    |                    |                   |                      |                |                     |
| Result for the period - profit  | -                 | 10,964,865         | -                  | -                 | -                    | 13,394         | 10,978,259          |
| Establishment of legal reserve  |                   |                    |                    | (649,027)         | 649,027              | -              | -                   |
| <b>Other components of comprehensive income</b>   |                   |                    |                    |                   |                      |                |                     |
| Transfer of reserve from revaluation into the carried forward result following amortization | -                 | 1,239,925          | (1,239,925)        | -                 | -                    | -              | -                   |
| Reversal of deferred income tax for amortized assets revaluation                            | -                 | -                  | -                  | 180,868           | -                    | -              | 180,868             |
| Transfer of net profit to reserves  | -                 | 15,555,054         | -                  | (184,722)         | (15,370,332)         | -              | -                   |
| <b>Total comprehensive income for the period</b>  | <b>-</b>          | <b>27,759,844</b>  | <b>(1,239,925)</b> | <b>(652,881)</b>  | <b>(14,721,305)</b>  | <b>13,394</b>  | <b>11,159,127</b>   |
| <b>Transactions with shareholders recognized directly in equity</b>                         |                   |                    |                    |                   |                      |                |                     |
| Other equity items  | -                 | 160,407            | (142,675)          | -                 | (211)                | -              | 17,521              |
| <b>Balance at 30 June 2018</b>  | <b>67,603,870</b> | <b>102,140,649</b> | <b>85,460,527</b>  | <b>61,554,835</b> | <b>19,701,015</b>    | <b>268,383</b> | <b>336,729,279</b>  |

The legal reserve decreased due to the coverage of the 15,370,332 lei loss recorded by the parent company in 2017, from the adjustment of the legal reserve calculated in compliance with IAS 29 with the implementation of IFRS (Note 13).

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**Eugen Scheuşan**  
Managing Director

**Cristina Florea**  
Economic Manager

**ELECTROMAGNETICA SA**  
**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE 6-MONTH PERIOD ENDED ON 30 JUNE 2018**  
(all the amounts are expressed in RON, unless otherwise specified)

|  | <u>Share capital</u>     | <u>Retained earnings</u>   | <u>Revaluation reserve</u> | <u>Other equity</u>      | <u>Legal reserve</u>     | <u>Non-controlling</u> | <u>Total equity</u>       |
|--|--------------------------|----------------------------|----------------------------|--------------------------|--------------------------|------------------------|---------------------------|
| <b>Balance at 01 January 2017</b>  | <b><u>67,603,870</u></b> | <b><u>90,053,566</u></b>   | <b><u>88,968,568</u></b>   | <b><u>57,834,598</u></b> | <b><u>34,422,742</u></b> | <b><u>215,061</u></b>  | <b><u>339,098,404</u></b> |
| <b>Comprehensive income for the period</b>   |                          |                            |                            |                          |                          |                        |                           |
| Result for the period - profit   | -                        | (9,053,862)                | -                          | -                        | -                        | 8,059                  | (9,045,803)               |
| <b>Other comprehensive income items</b>  |                          |                            |                            |                          |                          |                        |                           |
| Reversal of deferred income tax for amortized assets revaluation                   | -                        | -                          | 708,711                    | -                        | -                        | -                      | 708,711                   |
| Transfer of net profit to reserve  |                          | (4,373,118)                | -                          | 4,373,118                |                          |                        |                           |
| Transfer of reserve from revaluation to carried forward result due to amortization | -                        | <u>1,615,336</u>           | <u>(1,615,336)</u>         | -                        | -                        | -                      | -                         |
| Deferred income tax recognized in reserves   | -                        | -                          | -                          | -                        | -                        | -                      | -                         |
| <b>Total comprehensive income for the period</b>                                   | <b><u>-</u></b>          | <b><u>(11,811,644)</u></b> | <b><u>(906,625)</u></b>    | <b><u>4,373,118</u></b>  | <b><u>-</u></b>          | <b><u>8,059</u></b>    | <b><u>(8,337,092)</u></b> |
| <b>Transactions with shareholders recognized directly in equity</b>                |                          |                            |                            |                          |                          |                        |                           |
| Other equity items   | -                        | <u>(64,195)</u>            | <u>(27,421)</u>            | 53,932                   | <u>(211)</u>             | <u>(15,190)</u>        | <u>(53,085)</u>           |
| <b>Balance at 30 June 2017</b>   | <b><u>67,603,870</u></b> | <b><u>78,177,727</u></b>   | <b><u>88,034,522</u></b>   | <b><u>62,261,648</u></b> | <b><u>34,422,531</u></b> | <b><u>207,930</u></b>  | <b><u>330,708,227</u></b> |

These consolidated financial statements were approved for disclosure by the management on 10 August 2018, by:

**Eugen Scheuşan**  
Managing Director

**Cristina Florea**  
Economic Manager

**ELECTROMAGNETICA SA**  
**EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE 6-MONTH PERIOD ENDED ON 30 JUNE 2018**  
**(all the amounts are expressed in RON, unless otherwise specified)**

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**1. GENERAL-INFORMATION ABOUT THE GROUP**

**Electromagnetica SA – parent company** – is a Romanian legal entity incorporated under the legal form of joint stock company for an unlimited duration, organised and operating under its articles of incorporation, Law no. 31/1991 republished in 2004 and amended by Law no. 441/2006, Government Emergency Ordinance (GEO) no. 82/2007 and GEO no. 52/2008, and Law no. 297/2004 on the capital market. The registered office of the Group is in Bucharest, 266-268 Calea Rahovei Street, district 5, Bucharest, Romania, postal code 64021, telephone 021.404.21.31, 021.404.21.02, fax 021.404.21.95, website www.electromagnetica.ro, Tax ID Code RO 414118, registration number with the Trade Register J40/19/1991. The Group share capital is 67,603,870.40 lei divided into 676,038,704 ordinary shares, registered and dematerialised, recorded in electronic account in the shareholder register held by Depozitarul Central SA. According to the group's articles of incorporation, its main object of activity is the manufacture of instruments and appliances for measuring, testing and navigation (NACE code 2651).

**SC Electromagnetica Goldstar SRL** – operated as a Romanian-Korean joint venture until 2011, when SC Electromagnetica took over under a share assignment the entire equity held by the Korean partners and become the sole shareholder of this company. It is a limited liability company with registered office in Bucharest, 266-268 Calea Rahovei Street, district 5, registration number with the Trade Register J40/12829/1991, Tax ID 400570; its main object of activity is the manufacture of communication equipment (NACE code 2630). The company also carries out service and warranty activities for communication equipment and real estate renting activities.

**SC Electromagnetica Fire SRL** is a limited liability company with registered office in Bucharest, Calea Rahovei no. 266-268, district 5, corp 2, parter, axele C-D, stalpii 6 ½ - 7, registered with the Trade Register Office attached to Bucharest Tribunal under no. J40/15634/2006, Tax ID 19070708, which carries out activities pertaining to fire protection, technical assistance for fire prevention and extinction and private emergency services for civil protection (NACE code 8299).

**SC Electromagnetica Prestserv SRL** is a limited liability company with registered office in Calea Rahovei no. 266-268, district 5, corp 1, etaj 2, axele A-B, stalpii 1-2, registered with the Trade Register Office attached to Bucharest Tribunal under no. J40/1528/2003, Tax ID 15182750, which provides cleaning services (NACE code 4311).

**SC Electromagnetica Prestserv SRL** and **SC Electromagnetica Fire SRL** were set up through the outsourcing of certain services within SC Electromagnetica SA, namely cleaning services, technical assistance services for fire prevention and extinction, private emergency services for civil protection.

**SC Procetel SA** is a joint stock company with registered office in Bucharest, 266-268 Calea Rahovei Street, registration number with the Trade Register J40/10437/1991, Tax ID 406212, tel.: 031.700.26.14, fax: 031.700.26.16. SC Procetel SA is an unlisted joint stock company (its shares are not traded on the stock exchange) and its main object of activity is other research and experimental development on natural sciences and engineering (NACE code 7219). Currently, its research activity is significantly diminished and its results mainly derive from its real estate renting activities.

**Statement of interest in subsidiaries**

|                            | <b>Share capital TOTAL</b> |                          | <b>Of which: parent company</b> |                          |                             |
|----------------------------|----------------------------|--------------------------|---------------------------------|--------------------------|-----------------------------|
|                            | <b>Value</b>               | <b>No. of securities</b> | <b>Value</b>                    | <b>No. of securities</b> | <b>Ownership percentage</b> |
| Procetel                   | 110,005                    | 44,002                   | 732,008*)<br>3,126,197*         | 42,483                   | 96.548                      |
| Electromagnetica Goldstar  | 295,080                    | 2,650                    | )                               | 2,650                    | 100                         |
| Electromagnetica Prestserv | 30,000                     | 300                      | 29,500                          | 295                      | 98.333                      |
| Electromagnetica FIRE      | 80,000                     | 800                      | 79,782                          | 799                      | 99.875                      |

\*) *Negotiated purchase value*

During the reporting period, there were no changes in the shareholding structure of the subsidiaries.



**ELECTROMAGNETICA SA**  
**EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE 6-MONTH PERIOD ENDED ON 30 JUNE 2018**  
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**1. GENERALS INFORMATIONS ABOUT THE GROUP (continued)**

**The structure of the administrative and executive management of subsidiaries is as follows:**

**a) Electromagnetica Goldstar SRL**

Administrative management: Stanila Monica – Sole Director, under a 4 year mandate valid until 1 August 2021

Executive management: Viorel Stroică – Executive Director

**b) Electromagnetica Fire SRL**

Administrative management: Maria Rogoz – Sole Director, under a 4 year mandate valid until 26 March 2022

Executive management: Maria Rogoz – Managing Director

**c) Electromagnetica Prestserv SRL**

Administrative management: Gheorghe Ciobanu – Sole Director, under a 4 year mandate valid until 3 November 2018

Executive management: Gheorghe Ciobanu – Managing Director

**d) Procetel SA**

Administrative management: the sole Director will be appointed by the General Meeting of Shareholders on 15 August 2018.

Executive management: Mihai Sanda – Accounting Officer

**2 APPLICATION OF THE NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS**

**Initial application of the new changes to the existing standards in force for the current reporting period:**

The following amendments and interpretations of the existing standards, issued by IASB, apply for the current reporting period:

- **IFRS 9 "Financial Instruments"**(in force for the yearly periods starting on or after 1 January 2018);
- **IFRS 15 "Revenues from Contracts with Customers"** and subsequent amendments (in force for the yearly periods starting on or after 1 January 2018);
- **Amendments to IFRS 2 "Share-based payment"** – Classification and evaluation of share-based payment transactions (in force for the yearly periods starting on or after 1 January 2018);
- **Amendments to IAS 40 "Investment property" - Investment Property Transfers** (in force for the yearly periods starting on or after 1 January 2018);
- **Amendments to IFRS 1 and IAS 28 due to the "Improvements to IFRSs (2014-2016 cycle)"** resulting from IFRS annual improvement project (IFRS 1, IFRS 12 and IAS 28), mainly to remove any inconsistency and clarify formulations (amendments to IFRS 1 and IAS 28 to be applied for the yearly periods starting on or after 1 January 2018);
- **IFRIC 22"Foreign exchange transactions and advance compensations"** (in force for the yearly periods starting on or after 1 January 2018).

**New standards and amendments to existing standards, which have been issued but not adopted yet**

On the date of approval of these financial statements, the following new standards, changes of existing standards and new interpretations thereof have been issued, but not yet adopted:

- **Amendments to IFRS 9 "Financial Instruments"** – Prepayment features with negative compensation (in force for the yearly periods starting on or after 1 January 2019),

**ELECTROMAGNETICA SA**  
**EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
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**2. APPLICATION OF THE NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (continued)**

- **Amendments to IFRS 10 "Consolidated financial statements" and IAS 28 "Investments in associates and joint ventures"**- Sale or contribution of assets between an investor and an associate or a Joint Venture and subsequent amendments (date of entry into force delayed for an indefinite period of time, until the research project on the equity method is completed),
- **Amendments to IAS 19 "Employee benefits"**-plan for change, reduction and maintenance (in force for the yearly periods starting on or after 1 January 2019);
- **Amendments to IAS 28 "Investments in associates and joint ventures"** - Long-term interest in associates and joint ventures (in force for the yearly periods starting on or after 1 January 2019),
- **Amendments to various standards "Improvements to IFRSs (2015-2017 cycle)"** resulting from IFRS annual improvement project (IFRS 3, IFRS 11, IAS 12 and IAS 23), mainly to remove any inconsistency and clarify formulations (in force for the yearly periods starting on or after 1 January 2019),
- **IFRIC 23 "Uncertainty over income tax treatments"**(in force for the yearly periods starting on or after 1 January 2019).

**Initial application of the new amendments to existing standards in force, for the current reporting**

The following amendments and interpretations of the existing standards issued by IASB and adopted by EU apply for the current reporting period:

- **IFRS 9 "Financial Instruments"**- adopted by EU on 22 November 2016 (in force for the yearly periods starting on or after 1 January 2018);
- **IFRS 15 "Revenues from Contracts with Customers"** and -amendments to IFRS 15 "Date of entry into force of IFRS 15" - adopted by EU on 22 September 2016 (in force for the yearly periods starting on or after 1 January 2018),
- **Amendments to IFRS 2 "Share-based payment"**- Classification and evaluation of share-based payment transactions - adopted by EU on 27 February 2018 (in force for the yearly periods starting on or after 1 January 2018),
- **IFRS 15 "Revenues from Contracts with Customers"** and Clarifications to IFRS 15 revenues from contracts with customers - adopted by EU on 31 October 2017 (in force for the yearly periods starting on or after 1 January 2018),
- **Amendments to IAS 40 "Investment property"** - Investment property transfers - adopted by EU on 14 March 2018 (in force for the yearly periods starting on or after 1 January 2018);
- **Amendments to IFRS 1 and IAS 28 due to "Improvements to IFRSs (2014-2016 cycle)"** resulting from IFRS annual improvement project (IFRS 1, IFRS 12 and IAS 28), mainly to remove any inconsistency and clarify formulations - adopted by EU on 7 February 2018 (amendments to IFRS 1 and IAS 28 apply to the yearly periods starting on or after 1 January 2018);
- **IFRIC 22 "Foreign exchange transactions and advance compensations "**adopted by EU on 28 March 2018 (in force for the yearly periods starting on or after 1 January 2018).

**Standards and amendments to existing standards, issued by IASB and adopted by EU, but not yet effective**

- **Amendments to IFRS 9 "Financial Instruments"** - Prepayment features with negative compensation (in force for the yearly periods starting on or after 1 January 2019),

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**2. APPLICATION OF THE NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (continued)**

**New standards and amendments to existing standards, issued by IASB, but not yet adopted by EU**

IFRS, as adopted by EU, is not significantly different from the regulations adopted by IASB, except the following new standards and amendments to existing standards, which have not been adopted to be used within EU:

- **IFRS 14 "Regulatory Deferral Accounts"** (in force for the yearly periods starting on or after 1 January 2016) - The European Commission has decided not to launch the adoption of this interim standard and wait for the final standard,
- **Amendments to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in associates and joint ventures"** - Sale or contribution of assets between an investor and an associate or a Joint Venture and subsequent amendments (date of entry into force delayed for an indefinite period of time, until the research project on the equity method is completed),
- **Amendments to IAS 19 "Employee Benefits"** - plan for change, reduction and maintenance (in force for the yearly periods starting on or after 1 January 2019);
- **Amendments to IAS 28 "Investments in associates and joint ventures"** - Long-term interest in associates and joint ventures (in force for the yearly periods starting on or after 1 January 2019),
- **Amendments to various standards "Improvements to IFRSs (2015-2017 cycle)"** resulting from IFRS annual improvement project (IFRS 3, IFRS 11, IAS 12 and IAS 23), mainly to remove any inconsistency and clarify formulations (in force for the yearly periods starting on or after 1 January 2019),
- **IFRIC 23 "Uncertainty over income tax treatments"** (in force for the yearly periods starting on or after 1 January 2019).

The company anticipates that the adoption of these new standards and amendments to existing standards will have no significant impact on its Financial statements during the period of their initial application.

Hedge accounting for a portfolio of financial assets and liabilities, whose principles were not adopted by EU, remains unregulated.

**Further details on individual standards, amendments and interpretations of existing standards, which can be used as applicable:**

- **IFRS 9 "Financial Instruments"**; issued on 24 July 2014, whereby IASB replaces IAS 39 Financial Instruments: recognition and evaluation. IFRS 9 includes requirements for recognition, evaluation, impairment, derecognition, general hedge accounting notions.

**Classification and evaluation** – IFRS 9 introduces a new approach of the classification of financial assets, which has in view the characteristics of the cash flow and the business model where assets are held. This approach based on a single principle replaces the requirements of the basic IAS 39 rules. The new model also requires that a single model of impairment is applied to all financial instruments.

**Impairment** – IFRS 9 introduces a new model of impairment, the model of expected loss, which will impose the recognition in due time of the expected loss from credit. Practically, the new standard requires companies to record their expected loss from credit at the same time as the financial instrument is recognized and to recognize their expected loss over the entire lifespan of the instrument.

**Hedge accounting** – IFRS 9 introduces a totally changed model for hedge accounting, with improved descriptions of the risk management activity. The new model represents a significant review of hedge accounting, which aligns treatment of accounting with that of risk management activity.

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**2. APPLICATION OF THE NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (continued)**

**Credit risk exposure accounting** – IFRS 9 eliminates the volatility from profit or loss, which was caused by changes in the credit-related risk, from the debts for which fair value presentation has been opted for. This change in accounting means that the revenues, determined by the mitigation of a credit risk relating to such debts, are no longer recognized in the profit or loss.

- **IFRS 14 "Regulatory Deferral Accounts"** issued by IASB on 30 January 2014. This standard aims to allow companies that adopt IFRS for the first time and currently recognize the deferral accounts for the regulated activities, in accordance with the previous GAAP principles, to continue to do so after their transition to IFRS.
- **IFRS 15 "Revenues from Contracts with Customers"** and other future amendments (in force for periods starting from or after 1 January 2018) was issued by IASB on 28 May 2014 (on 11 September 2015 IASB postponed the entry into force until 1 January 2018). IFRS 15 specifies how and when revenues are recognized, but it also requires entities to provide more information to the users of their financial statements. This standard replaces IAS 18 – Revenues, IAS 11 – Construction contracts and a number of revenue-related interpretations. The implementation of this standard is mandatory for all the companies applying IFRS and for almost all the contracts with customers; the main exceptions are the leasing agreements, the financial instruments and the insurance contracts. The basic principle of this standard is that entities should recognize revenues, so that they could indicate the exact value of the transfer of goods or services toward customers (i.e. the payment) which the respective entity expects to receive. The new standard also includes improved descriptions of revenues, provides guidance for transactions which were not exhaustively approached before (e.g., revenues from services and amendments to contracts) and for contracts with multiple objects.
- **IFRS 16 "Leasing agreements"** (in force for periods starting from or after 1 January 2019) was issued by IASB on 13 January 2016. According to IFRS 16, the tenant or lessee recognizes a right of use and a debt from the leasing. The right of use is treated similarly to other non-financial assets and is depreciated accordingly. The debt from leasing is initially evaluated at the value of the leasing payments owed in accordance with the terms of the leasing agreement, reduced to the implicit rate from the agreement, if that can be easily determined. If that interest cannot be determined, the tenant/lessee will use his own interest for loan. Like in the former IFRS 16, IAS 17, the parties classify the leasing agreements as operational or financial. A lease is classified as a financial lease if through it all the risks and compensations related to the ownership right are transferred. Otherwise, a lease is classified as an operational lease. For financial leases, a lessor recognizes revenues over the validity period of the agreement, based on a model that reflects a constant periodical rate of return to the net investment. A lessor recognizes the payments made under the operational lease as straight-line revenue or, if considered more representative, depending on how the benefits from the use of the asset decrease.
- **Amendments to IFRS 2 "Share-based payment"** - Classification and evaluation for share-based payment transactions (issued by IASB on 20 June 2016; in force for periods starting from or after 1 January 2018). The Amendments contain requirements for the recognition of: (a) the effect of whether transactions fall within evaluation criteria for share-based payments with cash settlement; (b) the transactions with net settlement for the liabilities representing withholding tax; and (c) the change of terms and conditions which modify the classification of the transaction with share-based payment from cash settlement, to be settled through equity instruments.

**Amendments to IFRS 9 "Financial Instruments"** – Prepayment with negative compensation, issued by IASB on 12 October 2017. The Amendments change the existing requirements of IFRS 9 regarding the rights of termination, to allow the measurement at the amortized cost (or, depending on the business model, at the fair value, through other components of the comprehensive income) even in the case of payments with negative compensation. In accordance with these amendments, the sign of prepayment value is not relevant, for example, depending on the interest rate prevailing at the time of termination, a payment can be made to the contracting party that makes the anticipated reimbursement. The calculation of this compensatory payment must be the same both for penalties on anticipated reimbursement and income from anticipated reimbursement.

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**2 APPLICATION OF THE NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (continued)**

- **Amendments to IFRS 10 "Consolidated Financial Statements" and IAS 28 – Investments in associates and joint ventures** – sale or contribution of assets between an investor and an associate or a Joint Venture, was issued on 11 September 2014 (on 17 December 2015 IASB postponed the entry into force for an indefinite period of time. The amendments indicate that there is a conflict between the requirements IAS 28 and those of IFRS 10 and clarify the situation of a transaction with an associate, respectively the recognition of recognized profit or loss depends on the fact that the asset is sold or contributed.
- **Amendments to IAS 19 "Employee Benefits"**—plan for change, reduction and maintenance, issued by IASB on 7 February 2018. (in force for the yearly periods starting on or after 1 January 2019). The Amendments must use the updated assumptions from this revaluation, in order to determine the cost of the current services and the net interest for the rest of the reporting period, after the plan is changed.
- **Amendments to IAS 28 "Investments in associates and joint ventures"** – Long-term interest in associates and joint ventures, issued by IASB on 12 October 2017. The Amendments are introduced to clarify that an entity applies IFRS 9 including its own requirements for impairment, term interest in an associate or a joint venture, which is part of the net investment in the associated company or the joint venture, but for which the equity method does not apply. The Amendments also eliminate point 41, as the Council considered that it only reiterated the requirements of IFRS 9 and created confusion with regard to long-term interest accounting.
- **Amendments to IAS 40 "Investment property"** – Investment property transfers, issued by IASB on 8 December 2016. The Amendments specify that an entity will transfer a real estate property to or from investment property when and only when there is evidence of a change of use. A change of use may take place where the real estate property fulfills or ceases to fulfill the definition of investment property. A change of the intentions of the management for the use of a real estate property itself is not evidence of a change of use. Furthermore, the Amendments specify that the list of evidence contained in point 57 was designated as a non-exhaustive list of examples instead of the previous exhaustive list.
- **Amendments to various standards "Improvements to IFRSs (2014-2016 cycle)"**, issued by IASB on 8 December 2016. The Amendments to various standards, which result from IFRS annual improvement project (IFRS 1, IFRS 12 and IAS 28), mainly aim to eliminate inconsistencies and clarify formulations. The Amendments include: (i) elimination of short-term derogations mentioned in points E3-E7 of IFRS 1, because they reached their goal, (ii) clarification of the scope of IFRS 12, specifying that the presentation requirements in IFRS 12, except those in points B10-B16, apply to the interests of an entity, enumerated in point 5, which are classified as being held for sale, for distribution or as activities interrupted according to IFRS 5 "Non-current assets held for sale and Interrupted operations", (iii) clarification of options to measure at the fair value, through profit or loss, an investment in an associated entity or a joint venture which is held by an entity which is an organization with venture capital, or another qualified entity, available for each investment in an associated entity or joint venture based on investments, at initial recognition.
- **Amendments to various standards "Improvements to IFRSs (2015-2017 cycle)"** issued by IASB on 12 December 2017. The Amendments to various standards, which result from IFRS annual improvement project (IFRS 3, IFRS 11, IAS 12 and IAS 23) mainly aim to eliminate certain inconsistencies and clarify formulations. The Amendments clarify that: a company re-measures the interest held previously in a joint business when it obtains control over that business (IFRS 3); a company will not revalue its previous interest in a joint business when it gets joint control over the company (IFRS 11); a company keeps records of all the consequences of the income tax on dividends in the same manner (IAS 12); and a company, within its general loans, treats any initial loan contracted in order to develop an asset, where the asset is ready for use or foreseen sale (IAS 23).

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**2 APPLICATION OF THE NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (continued)**

- **IFRIC 22 "Foreign exchange transactions and advance compensations"** issued by IASB on 8 December 2016. The interpretation specifies that, for the purpose of establishing the exchange rate, the date of transaction will be the date of initial recognition of the asset of non-monetary prepayment or deferred tax liability. If there are several advance payments or receipts, a date of transaction is established for each payment or receipt.
- **IFRIC 23 "Uncertainty over income tax treatments"**, issued by IASB on 7 June 2017. It may be unclear how the tax law applies to a certain transaction or a certain circumstance or if a tax authority will accept a tax treatment for the company. IAS 12 Income tax, specifies the accounting for the current tax and the deferred tax, but not how it reflects the effects of uncertainty. IFRIC 23 lays down requirements which supplement the requirements of IAS 12, specifying how the effects of uncertainty are reflected in the income tax accounting.

**3 SIGNIFICANT ACCOUNTING POLICIES**

**Statement of compliance**

The consolidated financial statements of the Group were prepared in compliance with the International Financial Reporting Standards adopted by the European Union ("IFRS") effective on the interim date of the Group report, i.e. 30 June 2018, and in compliance with the Order of the Minister of Public Finance no. 2844/2016 approving the Accounting Regulations compliant with the International Financial Reporting Standards applicable to the trading companies the shares of which are admitted to trading on a regulated market, as further amended and clarified. These provisions are consistent with the requirements of the International Financial Reporting Standards adopted by the European Union.

**Operating and presentation currency**

These consolidated financial statements are presented in RON, the operating currency of the Group.

**Basis of preparation**

The consolidated financial statements were prepared on the basis of the historical cost, except for certain financial instruments that are measured at fair value, as explained in the accounting policies. The historical cost is generally based on the fair value of the consideration in exchange of the assets.

Tangible assets are presented at revalued amount, according to IAS 16, while the investment property is specified at fair values, according to IAS 40.

Based on the management's estimates, adjustments are made for non-moving or slow moving inventories. The set up and reversal of adjustments for inventories impairment are made in the profit and loss account on a quarterly basis: 50% of the total value for non-moving inventories and 25% for non-moving inventories.

In the first series of financial statements prepared in compliance with IFRS, the Group applied IAS 29 – Financial Reporting in Hyperinflationary Economies and corrected the historical cost of the share capital, legal reserves and other reserves established from the net profit by the effect of inflation until 31 December 2003. These adjustments were recorded in the reserves account.

The interim consolidated financial statements include the separate financial statements of SC Electromagnetica SA (parent company) and its subsidiaries, ("Group") as of 30 June 2018, prepared in compliance with uniform accounting and evaluation principles. The financial statements of the subsidiaries are prepared as of the date of 30 June 2018, the same reporting date as for the parent company.

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### **3 SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Consolidation of subsidiaries**

The assets and liabilities of the subsidiaries are evaluated at fair value on the date of acquisition. If the interest of the Group in the net fair value of the assets, liabilities and contingent liabilities identifiable and recognised exceeds the cost related to the business combination, the surplus is recognised in the profit and loss account. Non-controlling interests, which entitle the holders to a proportionate share of the net asset in case of the group liquidation, can be initially measured either at fair value or at a value that reflects the share of the minority in the fair value of the identifiable and recognised net assets.

The recognition method is selected for each transaction separately. The goodwill is recognised as an asset and is assessed for impairment at least annually. The loss from goodwill impairment is immediately recognised in the profit or loss for the period and is not carried forward in the next periods.

The non-controlling interest is the share of the profit or loss and net assets of a subsidiary that is not owned by the parent company and is presented in the consolidated statement of comprehensive income and in the equity presented in the consolidated statement of the financial position, separately from the equity of the parent's company shareholders.

The returns of the subsidiaries acquired or disposed of during the year are included in the consolidated statement of the profit and loss and other components of comprehensive income on the effective date of the acquisition, or until the effective date of the disposal, respectively. Where applicable, the financial statements of the subsidiaries are adjusted in order to align their accounting policies to those of the parent company. All the transactions, balances, revenues and expenses within the Group are fully eliminated upon consolidation.

The Group does not own securities in associated entities and interests in joint ventures.

#### **Foreign currency**

The operations expressed in foreign currency are recorded in lei, at the official exchange rate on the date of the transaction settlement. Monetary assets and liabilities recorded in foreign currency on the date of preparation of the statement of financial position are expressed in lei, at the exchange rate of that date. The gains or losses from their settlement and the conversion of monetary assets and liabilities denominated in foreign currency at the exchange rate applicable at the end of the financial period are recognized in the profit or loss for the period. The non-monetary assets and liabilities that are evaluated at historical cost in foreign currency are recorded in lei, at the exchange rate of the transaction date. The non-monetary assets and liabilities denominated in foreign currency and evaluated at fair value are recorded in lei, at the exchange rate applicable on the date when their fair value was determined.

The differences resulting from the conversion are presented in the profit and loss account.

The exchange rates of the main foreign currencies were as follows:

|     | <b>Exchange rate at<br/>30 June 2018</b> | <b>Exchange rate at<br/>30 June 2017</b> |
|-----|--|--|
| EUR | 4.6611                                   | 4.5503                                   |
| USD | 4.0033                                   | 3.9857                                   |

#### **Use of professional estimations and rationales**

The preparation of the financial statements in compliance with the IFRS adopted by the European Union requires the use by the management of estimates and assumptions that affect the application of the accounting policies and the reported value of assets, liabilities, revenues and expenses. The estimates and judgments related thereto are based on historical data and other factors deemed relevant in the given circumstances and the result of these factors represents the basis for the judgments used in determining the carrying amount of assets and liabilities for which there are no other evaluation sources available. The actual results may differ from the estimated values.

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### **3. SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Use of professional estimations and rationales (continued)**

Estimates and judgments are periodically reviewed. The reviews of accounting estimates are recognized in the period in which the estimate is reviewed, if the review affects only that period, or in the current and future periods, if the review affects both the current period and future periods. The effect of the modifications pertaining to the current period is recognized as revenue or expense in the current period. The effect on the future periods, if any, is recognized as revenue or expense in the corresponding future periods.

The Company management considers that the possible differences in relation to these estimates will not affect significantly the financial statements in the near future, the principle of prudence being applied for each estimate.

Estimates and judgments are mainly used for impairment adjustments of non-current assets, estimation of the useful lifespan of a depreciable asset, for the impairment adjustment of receivables, for provisions, for the recognition of deferred tax assets.

According to IAS 36, intangible assets are analyzed to identify indicators of impairment at the balance sheet date. If the net carrying amount of an asset is higher than its recoverable amount, the loss from impairment is recognized to reduce the net carrying amount of that asset to the level of the recoverable amount. If the reasons for the recognition of the impairment loss disappear in the coming periods, the net carrying amount of the asset is increased to the value of the net carrying amount that would have been determined if no impairment loss had been recognized.

The evaluation of the impairment loss on receivables is individual and relies on the best estimate of the management regarding the current value of the cash flows expected to be received. The Group reviews its trade receivables and other receivables on every date of the financial position in order to assess whether impairment in value should be recorded in the profit and loss account. The professional judgment of the management is particularly required to estimate the value and coordinate the future cash flows when the impairment loss is determined. These estimates are based on assumptions that refer to several factors and the actual results may be different, which leads to future modifications of adjustments.

According to their nature, contingencies will be clarified only when one or more future events occur or not. The measurement of contingencies involves the uses of assumptions and significant estimates of the outcome of future events.

Deferred tax assets are recognized for tax losses to the extent that the existence of a taxable profit that would cover the losses is probable. The use of the professional judgment is necessary in determining the value of deferred tax assets that can be recognized based on the probability with regard to the period and level of the future taxable profit and the future fiscal planning strategies.

#### **Accounting principles, policies and methods**

According to IAS 8 – Accounting Policies, Changes in Accounting Estimates and Errors, *the accounting policies* are the specific principles, bases, conventions, rules and practices applied by an entity in preparing and presenting financial statements.

The Group has selected and applies consistently its accounting policies for transactions, other events and similar conditions, except for the cases where a standard or an interpretation specifically provides for or allows the classification of events with regard to which the application of different accounting policies could be appropriate. If a standard or interpretation provides for or allows such a classification, an appropriate accounting policy must be selected and applied consistently to each category.

The Group changes an accounting policy if the change:

- is required by a standard or interpretation; or
- results in the financial statements providing reliable and more relevant information about the effects of transactions, other events or conditions on the entity's financial position, financial performance, or cash flows.



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### **3. SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Accounting principles, policies and methods (continued)**

We present below a summary of the significant accounting policies applied to all the periods presented in the financial statements, except for the changes deriving from the new standards and amendments to standards with the date of initial application 1 January 2018 and presented in section 2.

#### **Fair value**

IFRS 13 – Fair value measurement establishes a fair value hierarchy, which classifies on three levels the input for the techniques used for fair value measurement:

- Level 1 input – quoted prices (unadjusted) on active markets, for identical assets and liabilities for which the entity has access at the time of measurement. Such data offer the most reliable evidence of the fair value and must be used whenever available.
  
- Level 2 input – different from the quoted prices included in level 1, this input can be directly or indirectly observed for an asset or a liability (e.g. prices quoted for identical or similar assets or liabilities on non-active markets)
  
- Level 3 input – unobservable input for assets or liabilities. The Group must prepare unobservable inputs based on the best information available under the given circumstances, which may include group own data.

#### **Intangible assets**

##### ***Initial measurement***

The Group chose to measure these assets at purchase cost or production cost according to **IAS 38 – Intangible Assets**.

##### ***Measurement subsequent to initial recognition***

The Group selected the cost model as the accounting policy for the measurement of intangible assets subsequent to the initial recognition.

The Group chose to use the straight-line method for the amortization of intangible assets. The useful life for this group of non-current assets is between 3 and 5 years.

The Group applies IAS 36 to determine whether an intangible asset measured at cost is impaired. At the end of each reporting period, the group assesses the indicators of impairment of these assets and, if such indicators are identified, the recoverable amount of the asset is estimated and the related impairment is recorded. The impairment loss must be recognized immediately in the profit or loss.

For their presentation in the profit and loss account, the revenue or loss occurring upon the end of use or disposal of an intangible asset are determined as the difference between the revenue generated by the asset disposal and its unamortized value, including the costs incurred for its disposal, and should be presented as net amount in the profit and loss account, according to IAS 38.

#### **Tangible assets**

##### ***Initial measurement***

Tangible assets are initially recognized at the purchase cost or the production cost.

The cost of purchased tangible assets is given by the value of the consideration for the purchase of those assets and other costs directly necessary to bring the assets to the location and condition required for their operation in the manner intended by the management. The cost of self-created assets includes salaries, materials, indirect production costs and other costs directly necessary to bring the assets to their current location and condition.

The Group has established its own value threshold for the recognition of an item of property.

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### **3. SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Accounting principles, policies and methods (continued)**

The Group selected the **revaluation model** for the measurement subsequent to the initial recognition of *tangible assets*. According to the revaluation model, a tangible asset the fair value of which can be reliably measured should be carried at a revalued amount, being its fair value at the date of revaluation less any subsequent accumulated depreciation and impairment.

Revaluations should be carried out regularly enough to ensure that the carrying amount of an asset does not differ materially from the amount determined by the use of its fair value at the end of the reporting period.

The fair value of land and building is generally determined based on market samples, through a measurement made by professional and qualified assessors.

The fair value of tangible assets is generally their market value determined by measurement. Revaluation frequency depends on the changes in the fair value of revaluated tangible assets. If the fair value of an asset materially differs from its carrying amount, a new revaluation is required.

When a non-current asset is revalued, any cumulated depreciation at the date of the revaluation is removed from the gross carrying amount of the asset and the net amount is retreated at the revalued amount of the asset.

Therefore, revaluation frequency depends on the changes in the fair value of tangible assets. If the fair value of a revalued tangible asset at the balance sheet date materially differs from its carrying amount, a new revaluation is required. If the fair values are volatile, as the case may be for land and buildings, frequent revaluation may be required. If the fair values are determined for a long period, as the case may be for plant and equipment, less frequent revaluation may be required. IAS 16 suggests that annual revaluation may be required if there are material and volatile changes in the values.

If a tangible asset is revalued, the entire category of tangible assets the revalued asset belongs is revalued.

The residual value of the asset and its useful life should be reviewed at least at the end of the financial period.

The depreciation of an asset begins when the asset is available for use, i.e. it is in the location and condition required to operate as intended by the management.

The depreciation of asset ends upon the first occurrence of either the date when the asset is classified as held for sale (or included in a group intended for disposal and classified as held for sale), according to IFRS 5, and the date when the asset is derecognized. Therefore, depreciation does not end when the asset is idle, except when the asset is completely depreciated.

Land and buildings are separable assets and are carried separately even when they are acquired together.

The land owned is not depreciated.

If the cost of land includes costs of dismantling, removing and restoring, these costs are depreciated during the period in which revenue is obtained as a result of these costs being incurred.

For all the assets acquired starting from 1 January 2015, the Group opted to use the straight-line method as amortization method, which implies the systematic allocation of the amortization value over the entire economic life of the assets.

The residual value, the useful life and the depreciation method are reviewed at the date of the financial statements.

The Group management deemed appropriate the following durations of useful life for different categories of tangible assets:

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### **3. SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Accounting principles, policies and methods (continued)**

| <b>Tangible assets</b>   | <b><u>Duration (years)</u></b> |
|--|--------------------------------|
| Buildings  | 20 - 100                       |
| Technological equipment  | 5 - 12                         |
| Measurement, control and adjustment devices                          | 3 - 8                          |
| Motor vehicles   | 4 - 8                          |
| Furniture, office equipment, human and material protection equipment | 8 - 15                         |

#### ***Impairment policy applied by the Group and Parent Company***

The revaluation surplus of a tangible asset accumulated in equity is monthly directly transferred to the retained earnings as it is depreciated, if the asset is used, and upon derecognition, when the asset is disposed of or withdrawn from use.

For a revalued asset, a loss from depreciation is recognized directly through the reduction of the possible surplus resulted from the revaluation of the asset, provided that the loss from depreciation does not exceed its revaluation surplus.

The gain or loss resulting from the derecognition of a tangible asset is recognized in profit or loss at the date of the asset derecognition.

The carrying amount of a tangible asset item is derecognized upon disposal or when no future benefits are expected from its use or disposal.

If items of tangible assets that were held for rental to others are sold repeatedly, these assets should be transferred to inventories at the carrying amount of the date when they cease to be rented and become held for sale. The proceeds from the sale of these assets are recognized as revenue in accordance with IFRS 15 – Revenues from Contracts with Customers.

#### ***Maintenance and major repairs***

Capitalized costs for inspections and overhauls are separate components of the corresponding assets or groups of assets. Capitalized costs for overhauls are amortized using the amortization method used for the underlying asset until the next overhaul. The expenditure for major repair works includes the cost of replacement of the assets or parts thereof, the costs of inspection and the costs of overhauling. This expenditure is capitalized if an asset or a part of an asset which was amortized separately is replaced and expected to generate future economic benefits. If a part of the replaced asset was not considered a separate component and therefore was not amortized separately, the replacement value is used to estimate the net carrying amount of the replaced asset(s) which is/are immediately retired. All the other costs, incurred for current repairs and ordinary maintenance, are directly recognized as expenses.

#### **Investment property**

##### ***Initial measurement***

Investment property is initially recognized at cost according to IAS 40 – Investment property. The cost of investment property includes the purchase price plus any costs directly attributable thereto (professional fees for legal services, charges for the ownership transfer, etc.).

##### ***Measurement subsequent to recognition***

The Group selected the fair value model for the presentation of investment property in its financial statements. The investment property is not amortized, the gains or losses deriving from the changes in their fair value are included in the profit or loss of the period in which they occur.

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### **3. SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Accounting principles, policies and methods (continued)**

##### **Financial assets**

The Group and the Company applies IFRS 9 – Financial Instruments which entered into force on 1 January 2018 and where the classification of financial assets is based on the business model of the entity and the cash-flow characteristics of the financial asset.

Classification of financial assets

According to IFRS 9 Financial Instruments, the financial assets are classified in:

- 1.** Financial asset measured *at amortized cost if the two requirements below are met:*
  - the financial asset is held within a business model whose aim is to hold financial assets in order to collect the contractual cash-flows and
  - the contractual terms of the financial asset generate, at certain dates, cash flows which are exclusively payments of the principal amount and the interest related to the principal amount owed
- 2.** *financial asset measured at fair value through other components of the comprehensive result, if the two requirements below are met*
  - the financial asset is held within a business model whose aim can be reached both through the collection of the contractual cash flows and the sale of the financial assets and
  - the contractual terms of the financial asset generate, at certain dates, cash flows which are exclusively payments of the principal amount and the interest related to the principal amount owed
- 3.** *a financial asset measured at fair value through profit or loss, except where it is measured at amortized cost in accordance with point 1 or at fair value, through other components of the comprehensive result, in accordance with point 2*

Except for the trade receivables which fall under IFRS 15, a financial asset or liability is initially measured at fair value, while for a financial asset or liability which is not measured at fair value through profit or loss the costs of the transaction will be added or deducted, costs which are directly attributable to the acquisition or issue of the financial asset or liability

After initial recognition, the subsequent evaluation of financial assets will be made at:

- amortized cost
- fair value through other components of the comprehensive result or
- fair value through profit or loss

The financial assets include the shares held in subsidiaries, associated entities and jointly controlled entities, the loans granted to those entities, other investments held as non-corporal assets and other loans.

The Company presents its investments in subsidiaries measured at cost. The Company holds no investments in joint ventures or associated entities.

##### **Investments in related entities**

Subsidiaries are entities controlled by the Group. **IFRS 10 - Consolidated Financial Statements** defines the control principle and establishes the control as the basis for consolidation. IFRS 10 establishes the manner of application of the control principle to determine whether an investor controls an investee and, therefore, it should consolidate the investee.

An investor controls an investee if and only if the investor holds all of the following elements:

- a) power over the investee;
- b) exposure, or rights, to variable returns from its involvement with the investee;
- c) the ability to use its power over the investee to affect the amount of the investor's returns.

The entities where Electromagnetica holds interests are not listed on a securities market. The respective assets are measured at purchase cost, tested annually for depreciation and the possible depreciation is recognized in profit and loss at the time it is detected.

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### **3. SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Accounting principles, policies and methods (continued)**

##### **Consolidation procedures used**

To consolidate the financial statements, Electromagnetica Group

- a)** combines like items of assets, liabilities, equity, income, expenses and cash flows of the parent company with those of its subsidiaries
- b)** offsets (eliminates) the carrying amount of the parent's company investment in each subsidiary and the parent's company portion of equity of each subsidiary
- c)** eliminates in full intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between entities of the group (profits or losses resulting from intragroup transactions that are recognised in assets, such as inventory and fixed assets, or eliminated in full). Intragroup losses may indicate an impairment requiring recognition in the consolidated financial statements. IAS 12 – Income Taxes is applied to the temporary differences occurring from the elimination of profits and losses deriving from transactions inside the group.

The non-controlling interests in subsidiaries are presented in the consolidated statement of financial position within equity, separately from the equity of the owners of the parent company.

##### **Uniform accounting policies**

Electromagnetica Group prepares consolidated financial statements using uniform accounting policies for similar transactions and events in similar circumstances.

If a subsidiary part of Electromagnetica Group uses accounting policies other than those adopted in the consolidated financial statements for similar transactions and events in similar circumstances (different methods of depreciation, different methods of measurement, etc.), the financial statements shall be adjusted to enable the use of the financial statements of that subsidiary in the preparation of the consolidated financial statements and ensure compliance with the Group's accounting policies.

Electromagnetica Group includes in its consolidated financial statements the income and expenses of a subsidiary from the date it gains control until the date when the entity ceases to control the subsidiary.

Non-controlling interests – the profit or loss and each equity component are attributed to the owners of the parent company and to the non-controlling interests.

##### **Reporting date**

The financial statements of the parent company and its subsidiaries use the same reporting date in the preparation of their consolidated financial statements, namely 30 June 2014 for these interim financial statements.

Electromagnetica does not have joint arrangements, as regulated by IFRS 11 – Joint Arrangements, or interests in other entities, in unconsolidated subsidiaries or structured units.

The management assessed the power over its investees, derived from the voting rights attributed based on equity instruments (shares). The parent company is entitled to variable returns from its involvement in the subsidiaries in which it invested, such rights corresponding to the performance of the investee. The management concluded that it not only has power over the group entities, but it also has the ability to use its power to influence returns based on its involvement with the investees.

The management of Electromagnetica reviewed the level of control on investments in other entities in accordance with IFRS 10 and concluded that there was no effect on the classification of any of the investments held during the reporting period or the comparative periods covered by these financial statements.

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### **3. SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Accounting principles, policies and methods (continued)**

##### **Interest on loans**

The interest on the loans directly attributable to the purchase, construction or manufacture of an asset with long production cycle is capitalized until the asset is prepared for its predetermined use or sale. All the other costs related to loans are recognized as expenses in the profit and loss account for the period of their occurrence.

The interest expenses are carried using the effective interest method. In the six-month period ended on 30 June 2018, respectively on 30 June 2017 no interest expenses were capitalized in the value of the assets.

##### **Government grants**

According to IAS 20, government grants are recognized only when there is reasonable assurance that the entity will comply with any conditions attached to the grant and the grant will be received. The grants that meet these requirements are presented as liabilities and recognized systematically in the profit and loss account for the useful life of the assets they relate to.

This category also includes the equivalent value of the green certificates received as electricity supplier from the operator of the electricity transport and distribution system, in accordance with the legislation in force. These are initially measured at the transaction price from the date of their receipt, published by the electricity market operator. At the end of the financial year, the outstanding green certificates will be measured at the transaction value published by the electricity market operator for the last transaction, and the differences will be reflected in the result of the period.

##### **Inventories**

According to IAS 2 – Inventories, these assets are:

- assets held for sale in the ordinary course of business
- assets in the production process for sale in the ordinary course of business or
- materials and supplies that are consumed in production or service provision

Inventories are stated at the lower of cost and net realisable value. The net realisable value is estimated based on the selling price in the ordinary course of business, less the estimated cost of completion and the estimated costs necessary to make the sale. Based on the management's estimates, adjustments are made for non-moving or slow moving inventories of production supplies and materials, as well as the inventories of unmarketable products.

The set up and resuming of adjustments for inventories impairment are made in the profit and loss account.

To determine the inventory outflow cost of supplied materials, the Group uses the First In First Out (FIFO) method.

The standard cost is used for inventory inflow and outflow of finished products. Based on the management accounting, the actual cost of the obtained products is determined at the end of each month.

##### **Receivables and other like assets**

Receivables and other similar assets are presented at amortized cost decreased by the value adjustments.

When a receivable is expected not to be fully collected, allowances for impairment are recorded at the level of the amount that cannot be recovered. The analysis of recoverability is made on the basis of the number of days passed from maturity, corroborated with the analysis of litigations, where applicable. Receivables are discarded following their collection or assignment to a third party. Current receivables can also be discarded by the mutual offset of accounts receivable and payable between third parties, under the law.

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### **3. SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Accounting principles, policies and methods (continued)**

The receivables with expired collection time limits are discarded after the Group obtains the documents proving that all the legal steps to recover these receivables were taken. The discarded receivables will continue to be tracked off-balance sheet.

#### **Cash and cash equivalents**

The cash is considered to include the existing petty cash and the cash in current bank accounts. The cash equivalents represent deposits and investments with high liquidity level and original maturities of less than three months.

#### **Liabilities**

A liability is a present obligation of the Group arising from past events, the settlement of which is expected to result in an outflow from the entity of resources embodying economic benefits.

A liability is recognized in the accounting records and presented in the financial statements when it is probable that an outflow of resources embodying economic benefits will result from the settlement of a present obligation and the settlement amount can be measured reliably.

**Current liabilities** are the liabilities that must be paid within a period of up to one year.

A liability should be classified as a current liability, also known as short-term liability, when:

- a) it is expected to be settled in the ordinary course of the Group operating cycle;
- b) it is primarily held for trading;
- c) it is due to be settled within 12 months after the balance sheet date; or
- d) the Group does not have the unconditional right to postpone the settlement of the liability for at least 12 months from the balance sheet date.

All the other liabilities must be classified as **non-current liabilities**.

Liabilities are presented at amortized cost.

Deferred incomes considered to be non-current liabilities are updated using the effective interest rate method. The updating rate used is the rate determined in accordance with the principles of the procedure issued by the Group management.

The Group derecognizes a liability when the contractual obligations are performed, cancelled or expired. If the goods and services supplied in relation to current activities were not invoiced but the delivery was made and their value is available, the obligation in question is recorded as a liability.

The amounts representing dividends attributed from the net profit of the reporting period are recorded in the following year as carried forward result, and after the general meeting of shareholders approves this destination, they will be carried as dividends payable to the shareholders.

#### **Current income tax**

The current tax payable is determined based on the taxable profit for the year. The tax profit is different from the profit presented in the profit and loss account because it excludes items of income or expenses that are taxable or deductible in other years and also excludes the items that will never become taxable or deductible. The liability of the Group in relation to the current income tax is calculated using the tax rates provided for by the law or a draft legislative instrument at the end of the year. Currently, the tax rate is 16%.



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### **3. SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Accounting principles, policies and methods (continued)**

##### **Deferred tax**

The deferred tax is created by analyzing the temporary differences of assets and liabilities. The tax loss carried forward is included in the calculation of the deferred tax asset. A deferred tax asset is recognized only if it is considered probable that there would be sufficient future taxable profit after the offset with the tax loss carry forward and the recoverable income tax.

Deferred tax assets and deferred tax liabilities can only be offset if the entity has this legal right and they relate to the income tax levied by the same taxing authority.

##### **Revenue recognition**

Revenues are measured according to IFRS 15 – Revenues from Contracts with Customers. IFRS 15 establishes a 5-step model to record the revenues resulted from contracts with customers:

Step 1: Identification of a contract with a customer

- Step 2: Identification of payment obligations established in the contract
- Step 3: Determination of the transaction price
- Step 4: Allocation of the transaction price for the performance obligations included in the contract
- Step 5: Recognition of revenues as the company fulfills a performance obligation

In accordance with IFRS 15, revenues are recognized in the amount which reflects the consideration at which an entity expects to be entitled in exchange of the transfer of goods or services to a customer.

##### **Sale of goods**

In accordance with IFRS 15, the revenues will be recognized when a customer gets control of the goods. The Group and the Company delivers goods under contractual conditions based on delivery terms. The time when the customer gets control of the goods is considered to be substantially the same for most contracts of the Group, according to IFRS 15 and IAS 18.

For the contracts with customers, where the sale of goods (mainly LED lighting units, meters, railway traffic safety elements etc) is generally estimated to be the only performance obligation, it is expected that the adoption of IFRS 15 will have no impact on the revenues and profit or loss of the Group.

The Group expects that the revenue recognition will take place at a certain moment in time, when the control of the asset is transferred to the customer, namely upon delivery of the goods.

While preparing to adopt IFRS 15, the Group and the Company considered the following:

##### **Variable consideration**

Some contracts with customers provide volume rebates, financial cuts, trade discounts or the right to return the goods for quality defects. Currently, the revenues gained from these sales are recognized based on the price specified in the contract, return net quantities and revenue decreases, trade discounts and volume rebates recorded based on accrual accounting, when a reasonable estimation of revenue adjustment can be made.

In accordance with IFRS 15, the estimation of the variable revenue is necessary to be made at the beginning of the contract. The revenues will be recognized insofar as a significant reversal of the cumulated value of the recognized revenues is unlikely to take place. Consequently, for those contracts for which the Group is not able to make a reasonable estimation of the reductions, the revenue will be recognized earlier than in the case where the return period ends or a reasonable estimation can be made. However, because the contractual periods for most contracts coincide with the calendar years for which the annual financial statements are prepared, and because the Group currently reports its annual revenues from contracts with customers net of adjustments, such as volume rebates or financial cuts, the impact on the result carried forward from the treatment of variable revenues following the adoption of IFRS 15 is not effective. At the same time, the cases of complaints for quality (rights to return) are isolated and, according to history, they are not material, so that the Group and the Company cannot make a reasonable estimation of such a reversal of revenues at the reporting date.

##### **Impact on the carried forward result.**

The Group is the principal in all the sale contractual relationships, because it is the main performer in all the revenue contracts, has the right to establish the price and is exposed to stock and credit risks.

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### **3. SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Accounting principles, policies and methods (continued)**

In accordance with IFRS 15, the measurement will be based on the fact that the Group controls the and the Company specific goods before transferring them to the end customer rather than these are exposed to risks and significant rewards associated to the sale of goods.

#### Recognition of revenues from distinct performance obligations

According to some delivery terms, the Company may provide services such as transportation to a specified destination beyond the moment of transfer of the control of goods to customers. IFRS 15 requires that an entity should keep records of each of the distinct goods or services as a separate performance obligation. The freight services could fall within the definition of a distinct service, but a full understanding of the commercial terms is necessary to ensure that this is the case. A performance obligation for transportation generally satisfies the performance obligation criteria over a period of time, and the revenues will be recognized during the transfer of goods to the customer. Otherwise, the performance obligation is considered fulfilled at a certain moment in time and the revenues would be recognized when the customer receives the goods. This could lead to the recognition of part of the contractual revenues when the control of goods is transferred and the recognition in time of the part of revenues relating to freight services. There can be no separate obligation for an entity to transport its own goods (i.e. before transferring the control of goods to the customer).

The impact on the result carried forward from the treatment of transport services as distinct performance obligation, following the adoption of IFRS 15, is non-material.

#### Service provision

The Group provides various services as main activities (construction-installation works) and occasional activities. The revenue is measured at the fair value of the compensation received or to be received. In accordance with IFRS 15, the total consideration in the service contracts will be allocated for all the services based on their individual sale prices. The independent sale prices will be established based on the list prices at which the Group provides the respective services in separate transactions.

#### Performance obligations fulfilled in time

The Group and The Company transfers the control of a good or a service in time and therefore fulfills a performance obligation and recognizes revenues in time if one of the following criteria is met:

- (a) the customer receives and simultaneously consumes the benefits offered through the performance by the entity as the entity is performing
- (b) the performance by the entity creates or improves an asset (e.g. work in progress) which the customer controls, as the asset is being created or improved or
- (c) the performance by the entity does not create an asset with alternative use for the entity, while the entity has an enforceable right to payment for the work performed until the respective date

#### Performance obligations fulfilled at a specific time

If the Group fulfils a performance obligation at a specific time (e.g. the supply of goods with installation or placing in service at a point in time), to determine the specific time when the customer gets the control of a promised asset and the Group fulfils a performance obligation, the stipulations regarding the transfer of control will be analyzed together with the indicators of such transfer, especially the acceptance of the asset by the customer, which can be certified by signing the commissioning protocol/startup report or the explicit acceptance for payment.

If there is an agreement on invoicing before delivery, in addition to the above conditions for a customer to get the control of a product, the following criteria must be met:

- the reason for such agreement on invoicing before delivery must be substantial (a written request from the customer)
- usually the product must be ready for the physical transfer to the customer
- the entity which delivers the product cannot have the capacity to use it or assign it to another customer

If the contract concluded with a customer contains a provision of acceptance, then the time when a customer gets the control of a good or a service will be determined according to that provision.

Assessment of the progress in fulfilling a performance obligation entirely

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### **3. SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Accounting principles, policies and methods (continued)**

For each performance obligation fulfilled in time the Group recognizes the revenues in time through the assessment of the progress in fulfilling that performance obligation entirely. The purpose of such assessment is to present the transfer of control of the goods or services promised to a customer client (i.e. the fulfilment of the performance obligation by the supplier).

##### *Reasonable progress assessments*

The Group recognizes the revenues for a performance obligation fulfilled in time only if it can reasonably assess its progress in fulfilling that obligation entirely and holds the reliable information necessary to apply an adequate progress assessment method.

To assess the progress in fulfilling a future obligation, which is necessary, for example, in the contracts including a provision for placing into service or installation, the Group and the Company chose the method based on inputs, according to which revenues are recognized on the basis of inputs or of the efforts of the entity in fulfilling a performance obligation (e.g. consumed resources, number of hours worked, recorded costs, time elapsed or hours of use of machinery) as compared to the total inputs foreseen for fulfilling the respective performance obligation. If the inputs or efforts are distributed uniformly over the whole period of performance, the revenues can be recognized on a straight-line basis.

IFRS 15 requirements for recognition and assessment are also applicable to the recognition and measurement of any gains or losses resulted from the disposal of non-financial assets (such as non-current assets and intangible assets), where such disposal is not in the normal course of business. Nevertheless, upon transition, the effect of these changes are not expected to be significant for the Group.

**The revenue from renting** activities is recognized on a straight-line basis in the profit and loss account over the duration of the rental agreement.

#### **Dividends and interest**

The revenue arising from dividends is recognized when the shareholder's right to receive payment is established. The revenue is recorded at the gross amount that includes the tax on dividends, which is recognized as a current expense in the period in which the distribution was approved.

The revenue arising from interest is recognized based on an accrual basis, by reference to the outstanding principal and the effective interest date, the rate that exactly discounts the estimated future flows of the amounts received.

#### **Provisions**

Provisions are presented separately from other debts, such as the trade debts or estimated debts, because there is an uncertainty around the moment and value at which the settlement will be made in future.

Provisions are recognized for present obligations to third parties when it is probable that the obligation will be settled and the settlement amount can be estimated reliably. Provisions for consolidated obligations are settled at an amount equal to the best estimate of the amount necessary to settle the obligation.

Provisions are grouped by categories and are recognized for:

- a.** lawsuits;
- b.** guarantees to customers;
- c.** dismantling of tangible assets and other similar actions related thereto;
- d.** restructuring;
- e.** employee benefits;
- f.** other provisions

When the review by the management together with the legal advisors of the chances for the Company to lose a lawsuit leads to the conclusion that the estimated probability for loss is higher than 50%, a provision is recognized at the reliably estimated amount.

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### **3. SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Accounting principles, policies and methods (continued)**

*Provisions for guarantees to customers* are recognized depending on the estimates of the management and the sales, technical and quality departments on the level of expenses incurred for repairs during the warranty period. The level of expenses incurred for repairs during the warranty period is determined as a percentage of the turnover for the reporting year.

#### *Provisions for restructuring*

The implicit restructuring obligation occurs where an entity:

- has in place an official detailed restructuring plan that presents: the activity or part of activity it refers to, the main locations affected, the location, position and approximate number of employees to receive compensation for the termination of their activity, the expenses involved, the date of implementation of the restructuring plan.
- has generated the reasonable expectation of the affected parties that the restructuring will be performed by starting the implementation of the restructuring plan or the communication of its main features to those affected by the restructuring process

The restructuring provision only includes the expenses directly related to the restructuring.

#### *Provisions for employee benefits*

During the financial year provisions for annual leaves left untaken and other provisions according to the employment contracts are recorded. Upon recognition as debts toward employees, the value of the provisions will be reversed through the corresponding income accounts.

#### *Other provisions*

If liabilities of uncertain timing or amount, that meet the conditions of the recognition of provisions according to IAS 37, are identified but not found in any of the above categories, other provisions are recorded.

At the end of each reporting period, the provision is re-measured and adjusted to represent the best present estimate. When the analysis shows that the outflow of resources embodying economic benefits to settle the obligation is no longer probable, the provision must be cancelled.

The Group does not recognize provisions for operating losses. The forecast of operating losses indicates that certain operating assets can be impaired, in which case these assets are tested in accordance with IAS 36 – Impairment of Assets.

#### **Employee benefits**

The obligations representing short-term employee benefits are not updated and are recognized in the profit and loss account as the related service is provided.

The short-term employee benefits are wages and salaries, bonuses, and social security contributions. Short-term benefits are recognized as expense in the period in which the services are rendered.

The Group makes payments on behalf of its employees to the Romanian public pension system, the health fund and the unemployment fund in the ordinary course of business.

All the Group employees are enrolled in and required to contribute to the Romanian public pension system. All the related contributions are recognized in the profit and loss account for the period in which they are paid. The Group does not have other additional obligations.

The Group is not involved in any independent pension scheme, therefore it does not have any obligations in this regard. The Group is not involved in any post-employment benefit scheme. The Group does not have any obligation to provide subsequent services to former or present employees.

At present, the Group does not grant employee benefits in the form of profit sharing.

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### **3. SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Accounting principles, policies and methods (continued)**

Currently, there is no plan providing for the Group to grant benefits in the form of entity shares (or other equity instruments).

#### **Profit or loss for the period**

The profit or loss is accounted for cumulatively from the beginning of the financial period.

The profit or loss for the period is determined as the difference between the income and expenses of the period.

The final profit or loss for the financial period is determined upon closure and represents the final balance of the profit and loss account.

The profit is distributed in accordance with the legal provisions in force. The amounts representing reserves set up from the profit of the current financial year, under applicable legal provisions, such as the legal reserve established under Law no. 31/1990, are recorded at the end of the current financial year. The accounting profit remaining after this distribution is carried forward at the beginning of the financial year following the period for which the annual accounts are prepared, in the carried forward result, representing the undistributed profit or the uncovered loss, from which it is distributed to other destinations decided by the general meeting of shareholders according to the law. The destinations of the balance sheet profit are accounted for after the general meeting of shareholders approves the distribution of the profit by recording the amounts representing dividends due to shareholders, reserves and other destinations, according to the law.

#### **Earnings per share**

IAS 33 – Earnings per Share stipulates that if an entity presents both consolidated and separate financial statements, it will be required to present the earnings per share only on the basis of the consolidated information. If the entity chooses to present the earnings per share based on its separate financial statements, it is required to present the information about the earnings per share only in the statement of comprehensive income. In this case, the Group will not present the earnings per share in the consolidated financial statements.

#### **Reporting by operating segments**

An operating segment is a separate component of the Group, which is engaged in activities that could generate revenues and expenses, including revenues and expenses related to the transactions with any of the other components of the group, and is exposed to risks and benefits that are different from those of the other segments. The main format for the Group's reporting by operating segments is represented by the segmentation by activities.

As the shares of the Group are traded on the Bucharest Stock Exchange and the Group applies the IFRS, the entity presents in its annual accounts and the interim reports prepared according to IAS 34 - Interim Financial Reporting, information about the operating segments, their products and services, their geographical areas of activity and their main customers.

According to IFRS 8 - Operating Segments, an operating segment is a component of an entity:

- that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same entity);
- whose operating results are reviewed regularly by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and
- for which discrete financial information is available.

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**3. SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Accounting principles, policies and methods (continued)**

Considering the criteria for the identification of operating segments and the quantitative thresholds described in IFRS 8, the Group identified the following operating segments for which it presents separate information:

- licensed activity – electricity supply and production.
- unlicensed activity;

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**4. TANGIBLE ASSETS**

| <b>Cost</b>  | <b>Land and land<br/>improvement</b> | <b>Buildings</b>   | <b>Plant and<br/>machinery</b> | <b>Other<br/>tangible<br/>assets</b> | <b>Tangible assets<br/>in progress</b> | <b>Total</b>       |
|--|--------------------------------------|--------------------|--------------------------------|--------------------------------------|--|--------------------|
| <b>At 31 December 2017</b>   | <b>145,074,716</b>                   | <b>124,983,618</b> | <b>32,072,931</b>              | <b>3,589,589</b>                     | <b>1,627,276</b>                       | <b>307,348,130</b> |
| Inflows, of which:<br>from revaluation   |                                      | 211,389            | 1,052,440                      | 210,132                              | 982,222                                | 2,456,183          |
| Outflows, of which:<br>from the determination of the net<br>amount for revaluation                                 |                                      |                    | (41,894)                       | (294)                                | (1,401,425)                            | (1,443,013)        |
| Value decrease after revaluation   |                                      |                    |                                |                                      |  | -                  |
| <b>At 30 June 2018</b>   | <b>145,074,716</b>                   | <b>125,195,007</b> | <b>33,083,477</b>              | <b>3,799,427</b>                     | <b>1,208,073</b>                       | <b>308,360,700</b> |
| <b>Accumulated amortization</b>  | <b>Land and land<br/>improvement</b> | <b>Buildings</b>   | <b>Plant and<br/>machinery</b> | <b>Other<br/>tangible<br/>assets</b> | <b>Tangible assets<br/>in progress</b> | <b>Total</b>       |
| <b>At 31 December 2017</b>   | <b>303,047</b>                       | <b>4,523,095</b>   | <b>9,829,855</b>               | <b>1,179,792</b>                     | <b>-</b>                               | <b>15,835,789</b>  |
| Amortization for the year  | 12,917                               | 1,998,994          | 2,494,630                      | 280,964                              | -                                      | 4,787,505          |
| Accumulated depreciation for<br>outflows, of which:<br>from the determination of the net<br>amount for revaluation | -                                    | -                  | (10,124)                       | (292)                                | -                                      | (10,416)           |
|  | -                                    | -                  | -                              | -                                    | -                                      | -                  |
| <b>At 30 June 2018</b>   | <b>315,964</b>                       | <b>6,522,089</b>   | <b>12,314,361</b>              | <b>1,460,464</b>                     | <b>-</b>                               | <b>20,612,878</b>  |

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**4. TANGIBLE ASSETS (continued)**

| <b>Allowances for impairment</b>                                       | <b>Land and land<br/>improvement</b> | <b>Buildings</b>   | <b>Plant and<br/>machinery</b> | <b>Other<br/>tangible<br/>assets</b> | <b>Tangible<br/>assets in<br/>progress</b> | <b>Total</b>       |
|--|--------------------------------------|--------------------|--------------------------------|--------------------------------------|--|--------------------|
| <b>At 31 December 2017</b>   | -                                    | -                  | -                              | -                                    | -  | -                  |
| Allowances for impairment recognized<br>in profit or loss              | -                                    | -                  | -                              | -                                    | -  | -                  |
| Reversals of allowances for impairment<br>recognized in profit or loss | -                                    | -                  | -                              | -                                    | -  | -                  |
| <b>At 30 June 2018</b>   | -                                    | -                  | -                              | -                                    | -  | -                  |
| <b>Net carrying amount</b>   |                                      |                    |                                |                                      |  |                    |
| <b>At 31 December 2017</b>   | <b>144,771,669</b>                   | <b>120,460,523</b> | <b>22,243,076</b>              | <b>2,409,797</b>                     | <b>1,627,276</b>                           | <b>291,512,341</b> |
| <b>At 30 June 2018</b>   | <b>144,758,752</b>                   | <b>118,672,918</b> | <b>20,769,116</b>              | <b>2,338,963</b>                     | <b>1,208,073</b>                           | <b>287,747,822</b> |



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**4. TANGIBLE ASSETS (continued)**

|   | <b>Land and land<br/>improvement</b> | <b>Buildings</b>   | <b>Plant and<br/>machinery</b> | <b>Other<br/>tangible<br/>assets</b> | <b>Tangible<br/>assets in<br/>progress</b> | <b>Total</b>       |
|---|--------------------------------------|--------------------|--------------------------------|--------------------------------------|--|--------------------|
| <b>Cost</b>   |                                      |                    |                                |                                      |  |                    |
| <b>At 31 December 2016</b>                                  | <b>145,072,415</b>                   | <b>124,685,081</b> | <b>28,946,064</b>              | <b>3,167,543</b>                     | <b>1,441,162</b>                           | <b>303,312,264</b> |
| Inflows, of which:  | -                                    | 50,546             | 4,670,460                      | 258,872                              | 1,230,334                                  | 6,210,212          |
| from revaluation  | -                                    |                    |                                |                                      |  |                    |
| Outflows, of which:   | -                                    |                    | (2,376,488)                    | (16,199)                             | (443,057)                                  | (2,835,744)        |
| from the determination of the<br>net amount for revaluation | -                                    | -                  | -                              | -                                    | -  | -                  |
| Inflows, of which:  |                                      |                    |                                |                                      |  |                    |
| <b>At 30 June 2017</b>                                      | <b>145,072,415</b>                   | <b>124,735,627</b> | <b>31,240,036</b>              | <b>3,410,216</b>                     | <b>2,228,439</b>                           | <b>306,686,732</b> |
| <b>Accumulated amortization</b>                             |                                      |                    |                                |                                      |  |                    |
| <b>At 31 December 2016</b>                                  | <b>277,213</b>                       | <b>335,295</b>     | <b>4,287,520</b>               | <b>333,793</b>                       | <b>-</b>                                   | <b>5,233,821</b>   |
| Amortization for the year                                   | 12,917                               | 2,094,505          | 3,340,303                      | 515,750                              | -  | 5,963,475          |
| Accumulated depreciation for<br>outflows, of which:         | -                                    | -                  | (457,645)                      | (141,759)                            | -  | (599,404)          |
| from the determination of the<br>net amount for revaluation |                                      |                    |                                |                                      |  |                    |
| <b>At 30 June 2017</b>                                      | <b>290,130</b>                       | <b>2,429,800</b>   | <b>7,170,178</b>               | <b>707,784</b>                       | <b>-</b>                                   | <b>10,597,892</b>  |

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**4. TANGIBLE ASSETS (continued)**

|   | <b>Land and land<br/>improvement</b> | <b>Buildings</b>   | <b>Plant and<br/>machinery</b> | <b>Other<br/>tangible<br/>assets</b> | <b>Tangible assets<br/>in progress</b> | <b>Total</b>       |
|---|--------------------------------------|--------------------|--------------------------------|--------------------------------------|--|--------------------|
| <b>Allowances for impairment</b>  |                                      |                    |                                |                                      |  |                    |
| <b>At 31 December 2016</b>  | -                                    | -                  | -                              | -                                    | -                                      | -                  |
| Allowances for impairment<br>recognized in profit or loss                 | -                                    | -                  | -                              | -                                    | -                                      | -                  |
| Reversals of allowances for<br>impairment recognized in profit<br>or loss | -                                    | -                  | -                              | -                                    | -                                      | -                  |
| <b>At 30 June 2017</b>  | -                                    | -                  | -                              | -                                    | -                                      | -                  |
| <b>Net carrying amount</b>  |                                      |                    |                                |                                      |  |                    |
| <b>At 31 December 2016</b>  | <b>144,795,202</b>                   | <b>124,349,786</b> | <b>24,658,544</b>              | <b>2,833,750</b>                     | <b>1,441,162</b>                       | <b>298,078,444</b> |
| <b>At 30 June 2017</b>  | <b>144,782,285</b>                   | <b>122,305,827</b> | <b>24,069,858</b>              | <b>2,702,432</b>                     | <b>2,228,439</b>                       | <b>296,088,840</b> |

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**4. TANGIBLE ASSETS (continued)**

Tangible assets inflows are represented by modernizations of the facilities of the Group, as well as by purchases of technological equipment.

Tangible assets outputs represent sales and disposal.

To secure the guarantee agreements and the loan contracts signed with the financing banks, the group mortgaged the assets below, in favour of the said banks, as follows:

| Name of the asset   | Net carrying<br>amount<br>30 June 2018 | Net carrying<br>amount<br>31 December<br>2017 |
|---|--|---|
| - Land in Domnesti, Ilfov County = 67,713.56 m2   | 12,299,569                             | 12,299,569                                    |
| - Land in Moara Vlăsiei, Ilfov County = 70,469 m2   | 7,680,362                              | 7,680,362                                     |
| - Land 35-37 Mitropolit Filaret Street, district 4<br>Bucharest = 1,595 m2  | 3,621,527                              | 3,621,527                                     |
| - Land at 19 Veseliei Street, district 5, Bucharest<br>=16,095 m2   | 11,694,241                             | 11,694,241                                    |
| - Buildings (cadastral parcels<br>no.1,2,3,9,10,13,15,16,18,19,21,23,24,25,26,23407<br>8<br>266-268 Calea Rahovei Street, district 5, Bucharest | 71,062,061                             | 39,493,685                                    |
| - Land at 242 Calea Rahovei Street =2,157 m2  | 4,113,782                              | -   |
| - Land in Domnesti = 20,000 m2  | 4,541,100                              | -   |

Tangible assets include assets acquired through governmental grants and used in the activity licensed at one of the micro hydro electric plants located in Brodina commune, Suceava County. The outstanding value of the investment as of 30 June 2018 is 13,451,298 lei, of which 4,818,563 lei represents the granted amount. The outstanding value of the investment as of 31 December 2017 was 13,652,431 lei, of which 4,899,962 lei represents the granted amount.

At 30 June 2018, the tangible assets of the parent company represent 98.5% of the total tangible assets of the Group.

**Fair value of tangible assets**

The tangible assets of the Group, other than those in progress, are presented in the financial statements at their revalued measure representing the fair value at the time of measurement, less the accumulated amortization and the allowances for impairment.

The fair value of the Group lands was determined using the direct comparison method.

This method is recommended for properties when there is sufficient and reliable information about transactions or sale offers with similar properties in the area. The analysis of the prices at which the transactions were made or the prices requested or offered for comparable properties is followed by corrections of their prices, in order to quantify the differences between the prices paid and the prices requested or offered, caused by the differences between the particularities of each property, called comparators.

The fair value of the buildings was determined using the cost approach and the income approach.

The cost approach implies that the maximum value of an asset for an informed buyer is the amount which is necessary to buy or build a new asset with equivalent utility. Where the asset is new, from its current gross cost must be deducted all the forms of impairment attributable to the asset until the date of evaluation.

The income approach provides an indication of the value through conversion of future income flows into the asset value (market value or investment value).

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Information about the fair value hierarchy as of 30 June 2018 and 31 December 2017:

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**4. TANGIBLE ASSETS (continued)**

**Fair value of tangible assets (continued)**

|                             | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <b>Fair value as of<br/>30 June<br/>2018</b>     |
|-----------------------------|----------------|----------------|----------------|--|
| Lands and land improvements | -              | -              | 144,758,752    | 144,758,752                                      |
| Buildings                   | -              | -              | 118,672,918    | 118,672,918                                      |
|                             | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <b>Fair value as of<br/>31 December<br/>2017</b> |
| Lands and land improvements | -              | -              | 144,771,669    | 144,771,669                                      |
| Buildings                   | -              | -              | 120,460,523    | 120,460,523                                      |

Both during 2018 and 2017 there was no transfer between the fair value levels.

**5 REAL ESTATE INVESTMENT**

The Group owns property that is fully used for rental. All the rental agreements have an initial duration of minimum one year. Further extensions are negotiated with the tenants. The obligations of the parties with regard to repairs, maintenance and improvements are set forth in the contracts.

According to IAS 40, this category of property is recognized as investment property. The Group selected the fair value model for the presentation of investment property in its financial statements.

At 30 June 2018, the investment property is structured as follows:

|                             | <u>January - June 2018</u> | <u>Year 2017</u> |
|-----------------------------|----------------------------|------------------|
| <b>Initial balance</b>      | <b>8,642,116</b>           | <b>7,664,546</b> |
| Inflows of which:           | -                          | 1,273,461        |
| from fair value measurement | -                          | 1,256,770        |
| Outflows of which:          | -                          | (295,891)        |
| from fair value measurement | -                          | (295,891)        |
| <b>Final balance</b>        | <b>8,642,116</b>           | <b>8,642,116</b> |

**6 INTANGIBLE ASSETS**

Intangible assets include software, licenses and various software applications. They are amortized using the straight-line method.

In the statement of financial position, they are presented at historical cost, less amortization and impairment.

Intangible assets increase, mainly as a result of license renewals.

The useful life was estimated at 3 years for most of the intangible assets. The ERP information system will be amortized over 5 years.

The situation of intangible assets at 30 June 2018 was:

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**6 INTANGIBLE ASSETS (continued)**

|                                       | <b>Concessions<br/>patents<br/>licenses</b> | <b>Other<br/>intangible<br/>assets</b> | <b>Intangible<br/>assets in<br/>progress</b> | <b>Total</b>     |
|---------------------------------------|---|--|--|------------------|
| <b>Cost</b>                           |   |  |  |                  |
| <b>At 31 December 2017</b>            | <b>752,208</b>                              | <b>2,711,909</b>                       | <b>212,122</b>                               | <b>3,676,239</b> |
| Inflows                               | 55,148                                      | -                                      | -  | 55,148           |
| Outflows                              |   |  |  |                  |
| Transfers                             |   |  | (53,204)                                     | (53,204)         |
| <b>At 30 June 2018</b>                | <b>807,356</b>                              | <b>2,711,909</b>                       | <b>158,918</b>                               | <b>3,678,183</b> |
| <b>Accumulated amortization</b>       |   |  |  |                  |
| <b>At 31 December 2017</b>            | <b>483,883</b>                              | <b>1,943,555</b>                       | <b>-</b>                                     | <b>2,427,438</b> |
| Amortization for the year             | 83,899                                      | 191,060                                |  | 274,959          |
| Accumulated amortization for outflows |   |  |  |                  |
| <b>At 30 June 2018</b>                | <b>567,782</b>                              | <b>2,134,615</b>                       | <b>-</b>                                     | <b>2,702,397</b> |
| <b>Net carrying amount</b>            |   |  |  |                  |
| <b>At 31 December 2017</b>            | <b>268,325</b>                              | <b>768,354</b>                         | <b>212,121</b>                               | <b>1,248,800</b> |
| <b>At 30 June 2018</b>                | <b>239,574</b>                              | <b>577,294</b>                         | <b>158,918</b>                               | <b>975,786</b>   |
| <b>Cost</b>                           |   |  |  |                  |
| <b>At 31 December 2016</b>            | <b>645,344</b>                              | <b>2,415,056</b>                       | <b>465,988</b>                               | <b>3,526,388</b> |
| Inflows                               | 77,447                                      | 280,299                                | -  | 357,746          |
| Outflows                              | -   | -                                      | (275,832)                                    | (275,832)        |
| Transfers                             | -   | -                                      | -  | -                |
| <b>At 30 June 2017</b>                | <b>722,791</b>                              | <b>2,695,355</b>                       | <b>190,156</b>                               | <b>2,608,302</b> |
| <b>Accumulated amortization</b>       |   |  |  |                  |
| <b>At 31 December 2016</b>            | <b>315,734</b>                              | <b>1,572,970</b>                       | <b>-</b>                                     | <b>1,888,704</b> |
| Amortization for the year             | 87,131                                      | 174,819                                | -  | 261,950          |
| Accumulated amortization for outflows | -   | -                                      | -  | -                |
| <b>At 30 June 2017</b>                | <b>402,865</b>                              | <b>-</b>                               | <b>-</b>                                     | <b>-</b>         |

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**6 INTANGIBLE ASSETS (continued)**

| Net carrying amount        |                |                  |                |                  |
|----------------------------|----------------|------------------|----------------|------------------|
| <b>At 31 December 2016</b> | <b>124,479</b> | <b>1,241,465</b> | <b>12,701</b>  | <b>1,378,645</b> |
| <b>At 30 June 2017</b>     | <b>329,610</b> | <b>842,086</b>   | <b>465,988</b> | <b>1,637,684</b> |

**7 OTHER NON-CURRENT ASSETS**

This category includes the performance guarantees granted to customers, which were classified as long-term assets, according to the respective contracts.

These assets are measured at cost and are assessed for impairment annually.

|   | <b>30 June 2018</b> | <b>31 December 2017</b> |
|---|---------------------|-------------------------|
| Performance guarantees granted to customers | 1,079,756           | 635,927                 |
| Other non-current assets                    | 199,589             | 183,061                 |
| Non-current trade receivables staggered     | 21,788,382          | 18,983,576              |
| <b>Total</b>                                | <b>23,067,727</b>   | <b>19,802,564</b>       |

Based on Ordinance no. 895/16 June 2017, the deferred green certificates were highlighted off-balance sheet and the parent Company will recognize incomes as these certificates are sold.

The staggered non-current receivables of a net amount of 21,788,382 lei at 30 June 2018, were updated at present value.

**8 INVENTORIES**

|  | <b>30 June 2018</b> | <b>31 December 2017</b> |
|--|---------------------|-------------------------|
| Raw materials                                | 8,331,619           | 7,595,527               |
| Consumables                                  | 2,155,843           | 1,477,930               |
| Finished goods                               | 5,318,535           | 5,519,294               |
| Work in progress                             | 1,657,547           | 2,418,229               |
| Other inventories                            | 1,844,903           | 1,549,249               |
| Allowances for the impairment of inventories | (1,349,054)         | (1,137,087)             |
| <b>Total</b>                                 | <b>17,959,393</b>   | <b>17,423,142</b>       |

Other inventories include inventory items, finished products or materials which are in the custody of third parties, as well as advance payments made to suppliers of goods.

The movement of allowances for the impairment of inventories is as follows:

|   | <b>30 June 2018</b> | <b>31 December 2017</b> |
|---|---------------------|-------------------------|
| <b>Balance at the beginning of the period</b> | <b>1,137,088</b>    | <b>1,312,063</b>        |
| Allowance for impairment carried              | 211,966             | 786,383                 |
| Allowance for impairment written down         |                     | (961,358)               |
| <b>Balance at the end of the period</b>       | <b>1,349,054</b>    | <b>1,137,088</b>        |

The adjustments carried during the reporting period refer to non-moving or slow moving production supplies and materials.

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The Group did not pledge inventory items to secure liabilities. The parent company holds 48% of the total inventories recorded at 30 June 2018.

**9 TRADE RECEIVABLES**

Receivables are recorded at amortised cost and highlighted in the analytical accounting for each natural or legal person. The receivables denominated in foreign currency were measured based on the exchange rate applicable at the end of the period and the exchange rate difference was recognized as income or expense for the period.

|  | <b>30 June 2018</b> | <b>31 December 2017</b> |
|--|---------------------|-------------------------|
| Internal trade receivables                             | 35,681,656          | 39,002,613              |
| External trade receivables                             | 12,836,275          | 5,523,930               |
| Estimated trade receivables                            | 1,144,955           | 938,610                 |
| Internal trade receivables adjustment at present value | (381,124)           | (590,408)               |
| Allowances for the impairment of trade receivables     | (4,054,628)         | (4,104,655)             |
| <b>Net trade receivables</b>                           | <b>45,227,134</b>   | <b>40,770,090</b>       |

\*The internal trade receivables also include the performance guarantees with a maturity of less than one year, granted to customers. At 30 June 2018, these are in amount of 145,840 lei (31 December 2017: 1,627,928 lei).

The sale or service contracts concluded with under supplier credit conditions were updated at present value. The total effect of the time value of money was 1,538,568 lei, of which 381,124 lei for less than one year period, and 1,157,444 lei for more than one year period.

The move within the allowances for impairment of receivables is the following:

|   | <b>January - June 2018</b> | <b>Year 2017</b> |
|---|----------------------------|------------------|
| <b>Balance at the beginning of the period</b> | <b>4,104,655</b>           | <b>1,623,928</b> |
| Allowance for impairment carried              |                            | 2,580,794        |
| Write-downs of allowances for impairment      | (50,027)                   | (100,067)        |
| <b>Balance at the end of the period</b>       | <b>4,054,628</b>           | <b>4,104,655</b> |

Doubtful customers or those in litigation represent, at 30 June 2018, 4,054,628 lei (at 31 December 2017 - 4,104,655 lei).

The carried depreciations in value refer to amounts which were not collected from doubtful customers or customers in litigation and for whom it had been estimated a risk of non-collection, according to the policy adopted by the company.

The accounts receivable aging at the time these financial statements were prepared:

|                        | <b>Gross amount 30 June 2018</b> |   | <b>Provision 30 June 2018</b> |   | <b>Gross amount 31 December 2017</b> |   | <b>Provision 31 December 2017</b> |
|------------------------|----------------------------------|---|-------------------------------|---|--------------------------------------|---|-----------------------------------|
| Due for payment        | 39,341,399                       | - |                               | - | 35,396,087                           | - |                                   |
| 1 - 30 days past due   | 3,141,987                        | - |                               | - | 4,040,358                            | - |                                   |
| 31 - 90 days past due  | 1,663,268                        | - |                               | - | 534,355                              | - |                                   |
| 90 - 180 days past due | 540,047                          | - |                               | - | 363,601                              | - |                                   |



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|                         |                          |                           |                          |                           |
|-------------------------|--------------------------|---------------------------|--------------------------|---------------------------|
| 180 – 365 days past due | <u>454,344</u>           | <u>-</u>                  | <u>185,378</u>           | <u>-</u>                  |
| Over 365 days past due  | <u>4,140,717</u>         | <u>(4,054,628)</u>        | <u>4,354,966</u>         | <u>(4,104,655)</u>        |
| <b>TOTAL</b>            | <b><u>49,281,762</u></b> | <b><u>(4,054,628)</u></b> | <b><u>44,512,209</u></b> | <b><u>(4,104,655)</u></b> |

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**10. OTHER CURRENT ASSETS**

|                   | <u>30 June 2018</u>     | <u>31 December 2017</u> |
|-------------------|-------------------------|-------------------------|
| Debtors           | 49,360                  | 40,411                  |
| Accrued expenses  | 2,456,024               | 2,120,218               |
| Suppliers debtors | 70,598                  | 24,697                  |
| Other assets      | 99,273                  | 232,715                 |
| <b>Total</b>      | <b><u>2,675,255</u></b> | <b><u>2,418,041</u></b> |

The accrued expenses of 2,456,024 lei mainly consist of rent paid in advance, insurance premiums for the civil liability of directors and various subscriptions.

**11. CASH AND CASH EQUIVALENTS**

|                                    | <u>30 June 2018</u>      | <u>31 December 2017</u>  |
|------------------------------------|--------------------------|--------------------------|
| petty cash                         | 30,176                   | 19,571                   |
| Cash at bank in foreign currencies | 10,096,986               | 11,017,212               |
| Cash at bank in ron                | 16,638,627               | 9,532,437                |
| cash equivalents                   | 8,841                    | 1,531                    |
| <b>Total</b>                       | <b><u>26,774,630</u></b> | <b><u>20,570,751</u></b> |

**Restricted cash**

|                 | <u>30 June 2018</u>      | <u>31 December 2017</u> |
|-----------------|--------------------------|-------------------------|
| Restricted cash | 12,556,548               | 2,531,723               |
| <b>Total</b>    | <b><u>12,556,548</u></b> | <b><u>2,531,723</u></b> |

The restricted cash is used to guarantee certain obligations (collateral cash).

**12. SHARE CAPITAL**

The share capital belongs to the parent company. The subscribed and paid up share capital is 67,603,870 lei divided into 676,038,704 shares of a nominal value of 0.10 lei each, that are fully paid-up.

The structure of the shareholders that own over 10% of the share capital at 30 June 2018 is, according to the Central Depository Register:

| SHAREHOLDER     | <u>30 June 2018</u>       |                   | <u>31 December 2017</u>   |                   |
|-----------------|---------------------------|-------------------|---------------------------|-------------------|
|                 | NO. OF SHARES             | %                 | NO. OF SHARES             | %                 |
| PAS Association | 200,302,763               | 29.6288           | 200,302,763               | 29.6288           |
| SIF Oltenia SA  | 171,717,594               | 25.4006           | 171,717,594               | 25.4006           |
| Natural persons | 204,258,079               | 30.2140           | 194,589,958               | 28.7838           |
| Legal persons   | 99,760,268                | 14.7566           | 109,428,389               | 16.1867           |
| <b>Total</b>    | <b><u>676,038,704</u></b> | <b><u>100</u></b> | <b><u>676,038,704</u></b> | <b><u>100</u></b> |

The Group does not own bonds, redeemable shares or other portfolio securities.

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**13 RESERVES**

**The legal reserves**

|   | <b>January- June<br/>2018</b> | <b>2017</b>       |
|---|-------------------------------|-------------------|
| <b>Balance at beginning of the period</b> | <b>34,422,531</b>             | <b>34,422,742</b> |
| Increase                                  | 649,027                       |                   |
| Decrease                                  | (15,370,543)                  | (211)             |
| <b>Balance at end of the period*</b>      | <b>19,701,015</b>             | <b>34,422,531</b> |

In accordance with the Romanian laws, companies must distribute at least 5% of the profit before tax, in legal reserves, until these reserves reach 20% of the share capital. When this level is reached, the Group can only make additional allocations from the net profit. The legal reserve is deductible within the limit of 5% of the accounting profit before the income tax is determined.

\*The legal reserves decreased during the reporting period, because the accounting loss of 2017 was covered from the inflation adjustment calculated in compliance with IAS 29 at the time IFRS was first implemented. In the same period a legal reserve corresponding to the profit achieved was established (5% of the accounting profit established in accordance with the laws).

From the legal reserve recognized at 30 June 2018, the amount of 8,649,877 lei represents the balance of the inflation adjustment calculated according to IAS 29 (31 December 2017: 24,020,209 lei).

**Revaluation reserves** are 85,460,527 lei at 30 June 2018.

|   | <b>January - June<br/>2018</b> | <b>2017</b>       |
|---|--------------------------------|-------------------|
| <b>Balance at beginning of the period</b> | <b>86,843,127</b>              | <b>88,968,568</b> |
| Increase                                  |                                | 971,849           |
| Decrease                                  | (1,382,600)                    | (3,097,290)       |
| <b>Balance at end of the period</b>       | <b>85,460,527</b>              | <b>86,843,127</b> |

At 30 June 2018, the Group also recorded **other reserves** in amount of 61,554,835 lei, of which its own financing sources represent 98%.

|   | <b>January- June<br/>2018</b> | <b>2017</b>       |
|---|-------------------------------|-------------------|
| <b>Balance at beginning of the period</b> | <b>62,207,716</b>             | <b>57,834,598</b> |
| Increase                                  | 180,868                       | 4,373,118         |
| Decrease                                  | (833,749)                     | -                 |
| <b>Balance at end of the period</b>       | <b>61,554,835</b>             | <b>62,207,716</b> |

**14 PROFIT/LOSS CARRIED FORWARD**

At 30 June 2018, the carried forward result derived from the transfer of revaluation reserves due to amortized or decommissioned assets was 180,868 lei.

The loss of the parent company for 2017 was covered in 2018 according to the Decision of the General Meeting of Shareholders of 25.04.2018, from the inflation adjustment of the legal reserve, calculated in compliance with IAS 29 at the time of transition to IFRS.

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**15 INVESTMENT SUBSIDIES**

|  | <u>Total</u> | <u>&lt; 1 year</u> | <u>&gt; 1 year</u> |
|--|--------------|--------------------|--------------------|
| Investment subsidies at 30 June 2018     | 4,818,563    | 163,219            | 4,655,344          |
|  | <u>Total</u> | <u>&lt; 1 year</u> | <u>&gt; 1 year</u> |
| Investment subsidies at 31 December 2017 | 4,899,962    | 163,219            | 4,736,743          |

In 2012, the Group received an investment subsidy of 5,997,788 lei for the modernization of the micro hydro electric plant of Brodina de Jos (Suceava), which is transferred to incomes concomitantly with the carrying of the amortization of the non-current assets acquired within this project. The net carrying amount of the non-current assets purchased with this subsidy is presented in Note 4.

**16 PROVISIONS**

| <b>Name</b>  | <b>Balance<br/>01.01.2018</b> | <b>Inflows<br/>(setup)</b> | <b>Outflows<br/>(cancellation)</b> | <b>Balance<br/>31.12.2018</b> |
|--|-------------------------------|----------------------------|------------------------------------|-------------------------------|
| Provisions for litigations                         | -                             |                            | -                                  |                               |
| Provisions for performance guarantees to customers | 1,342,950                     |                            | -                                  |                               |
| Fine imposed by Competition Council                | 10,024,824                    |                            | -                                  |                               |
| Provisions for liabilities and charges             | 31,440                        |                            | -                                  |                               |
| Provision for Employee Benefits                    | 2,345,058                     |                            | 323,790                            |                               |
| <b>TOTAL</b>                                       | <b>13,744,272</b>             |                            | <b>323,790</b>                     |                               |

The parent company has contracts signed for the delivery of lighting units, which include a guarantee clause for longer periods, respectively 2 - 4 years. These contracts do not lay down a percentage or an amount for the performance guarantee, the related provision being calculated according to the analysis of the history of costs, made on the products under warranty.

During the reporting period, the provision that had been made at the end of the previous year for the fine imposed by the Competition Council was annulled, after the Council decision was received, and the fine was recorded as current expenses.

The provision for employee benefits refers to the value of annual leaves left untaken in the previous year; this provision was written-down as these annual leaves were taken during the reporting period.

**17 TRADE PAYABLES AND OTHER LIABILITIES**

|  | <u>30 June 2018</u> | <u>31 December 2017</u> |
|--|---------------------|-------------------------|
| Internal trade payables                    | 6,911,753           | 7,427,752               |
| External trade payables                    | 4,101,840           | 3,260,682               |
| Estimated trade payables                   | 11,755,601          | 11,373,898              |
| <b>Total</b>                               | <b>22,769,194</b>   | <b>22,062,332</b>       |
|  | <u>30 June 2018</u> | <u>31 December 2017</u> |
| Advances received from customers           | 2,356,814           | 1,900,266               |
| Salaries and social security contributions | 4,423,113           | 2,919,914               |
| Deferred income                            | -                   | 100,778                 |
| Other liabilities                          | 20,524,135          | 12,764,421              |
| <b>Total</b>                               | <b>50,073,256</b>   | <b>39,747,711</b>       |

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**17 TRADE PAYABLES AND OTHER LIABILITIES (continued)**

Liabilities are recorded at nominal value and are accounted for in the cost accounting for each natural or legal person. The liabilities denominated in foreign currency were measured based on the exchange rate applicable at the end of the period and the exchange rate difference was recognized as income or expense for the period.

The Group does not have significant outstanding trade payables.

The Group does not have outstanding liabilities to employees and the state budget; the amounts presented represent liabilities for June 2018, which are paid on the due date, in July 2018.

At 30 June 2018, the Group has no long term loans.

At 30 June 2018, the Group has several credit agreements approved. These are presented in Note 27 to these financial statements. At 30 June 2018 there were no debts relating to payable credits.

Other liabilities include guarantees received from tenants, payable VAT, other taxes and charges and the fines of 19,046,133 lei imposed by the Competition Council for the electricity supply business and the sale of electricity meters and related equipments in the period 2010-2012. For this amount, the Company requested ANAF a suspension pursuant to Article 235 of the Tax Procedure Code.

The guarantees received at 30 June 2018 amount to 2,528,619 lei and will be settled according to the contractual clauses.

|                     | <u>Total</u> | <u>&lt; 1 year</u> | <u>&gt;1 year</u> |
|---------------------|--------------|--------------------|-------------------|
| Guarantees received | 2,528,619    | 1,169,750          | 1,358,870         |

**18 REVENUE**

|   | <u>January- June<br/>2018</u> | <u>January- June<br/>2017</u> |
|---|-------------------------------|-------------------------------|
| <b>Revenue</b>  | <b><u>152,479,963</u></b>     | <b><u>98,582,027</u></b>      |
| - Revenue from sold production                                  | 44,962,802                    | 40,305,957                    |
| - Rental income   | 7,767,385                     | 7,270,037                     |
| - Revenue from sale of goods                                    | 99,749,776                    | 51,006,033                    |
| <b>Investment income</b>  | <b><u>36,923</u></b>          | <b><u>4,695</u></b>           |
| - Interest income   | 36,923                        | 4,695                         |
| - Net income from real estate investment measured at fair value | -                             | -                             |
| - Other net investment income                                   | -                             | -                             |
| Finished goods inventory variation and production in progress   | 10,454,887                    | 5,103,659                     |
| Work performed and capitalized by the entity                    | 277,016                       | 1,149,972                     |
| <b>Other net revenues</b>                                       | <b><u>2,491,045</u></b>       | <b><u>3,162,750</u></b>       |
| -Revenues from subsidies  | 2,005,936                     | 2,345,372                     |
| -Net provisions   | 531,897                       | 524,896                       |
| -Net foreign exchange difference                                | (51,053)                      | 3,893                         |
| -Other revenues   | 4,265                         | 288,589                       |
| <b>Net revenue</b>  | <b><u>165,739,834</u></b>     | <b><u>108,003,103</u></b>     |

The revenues from sales of goods increased by 48.87% in 2018 as compared to the same period of the previous year, mainly because of the growth of the licensed activity.

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**19 EXPENSES**

|  | <b>January- June<br/>2018</b> | <b>January- June<br/>2017</b> |
|--|-------------------------------|-------------------------------|
| <b>Expenses related to materials</b>                   | <b>114,545,200</b>            | <b>77,384,460</b>             |
| - Raw materials and consumables                        | 30,106,493                    | 23,886,393                    |
| - Goods purchased for resale                           | 82,749,092                    | 52,316,844                    |
| - Electricity, heating and water                       | 1,689,615                     | 1,181,223                     |
| <b>Expenses related to employee</b>                    | <b>16,508,209</b>             | <b>18,372,731</b>             |
| - Salaries   | 16,138,361                    | 15,119,451                    |
| - Other personnel expenses                             | 369,848                       | 3,253,280                     |
| <b>Other expenses</b>                                  | <b>15,941,799</b>             | <b>12,584,285</b>             |
| - Postage  | 112,168                       | 131,038                       |
| - Maintenance and repair                               | 164,558                       | 286,870                       |
| - Rental   | 88,414                        | 79,485                        |
| - Advertisement and entertainment                      | 248,939                       | 165,523                       |
| - Insurance  | 285,556                       | 295,382                       |
| - Transport and travel                                 | 711,281                       | 599,344                       |
| - Subcontracted works                                  | 4,134,610                     | 2,392,607                     |
| - Other taxes and charges                              | 807,616                       | 723,635                       |
| - Consultants and collaborators                        | 820,983                       | 735,539                       |
| - Green certificates                                   | 5,817,607                     | 3,933,281                     |
| - Other operating expenses                             | 2,750,067                     | 3,241,581                     |
| <b>Expenses related to depreciation and impairment</b> | <b>5,062,464</b>              | <b>8,034,773</b>              |
| - Depreciation   | 5,062,464                     | 5,756,962                     |
| - Net impairment                                       |                               |                               |
| - Impairment adjustment of current assets              | -                             | 2,277,811                     |
| <b>Total expenses</b>                                  | <b>152,057,672</b>            | <b>116,376,249</b>            |

**20 FINANCIAL EXPENSES**

|                                 | <b>January- June<br/>2018</b> | <b>January- June<br/>2017</b> |
|---------------------------------|-------------------------------|-------------------------------|
| - Interest expense              | 17,154                        | 26,117                        |
| - Bank charges                  | 466,261                       | 309,206                       |
| <b>Total financial expenses</b> | <b>483,415</b>                | <b>335,323</b>                |

**21 INCOME TAX**

Income tax recognized in profit or loss:

|   | <b>30 June 2018</b> | <b>30 June 2017</b> |
|---|---------------------|---------------------|
| <b>Current income tax</b>               |                     |                     |
| Current income tax expense              | 2,248,379           | 20,070              |
| <b>Deferred income tax</b>              |                     |                     |
| Deferred income tax expense / (revenue) | (27,891)            | 317,262             |
|   | <b>2,220,488</b>    | <b>337,332</b>      |

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Reconciliation between profit before tax and income tax expense in the profit and loss account:



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**21 INCOME TAX (continued)**

| Indicator                              | <u>30 June 2018</u> | <u>30 June 2017</u> |
|--|---------------------|---------------------|
| <b>Net accounting profit / (Loss)</b>  | <b>10,965,179</b>   | <b>(8,708,471)</b>  |
| Deductions                             | 3,555,513           | (3,587,582)         |
| Non-taxable income                     | 10,913,604          | (861,947)           |
| Non-deductible expenses                | 17,864,943          | 8,690,000           |
| Taxable profit/(loss)                  | 14,052,369          | (4,467,400)         |
| Tax loss from previous years           | -                   | -                   |
| Current income tax                     | 2,248,379           | -                   |
| Income tax reduction                   | -                   | -                   |
| <b>Income tax due at end of period</b> | <b>514,143</b>      | <b>-</b>            |

The analysis of the deferred income tax for the reporting period:

|                               | <u>Initial<br/>balance</u> | <u>Recognized in<br/>profit or loss<br/>account</u> | <u>Recognized in other<br/>of comprehensive<br/>income components</u> | <u>Final<br/>balance</u> |
|-------------------------------|----------------------------|---|---|--------------------------|
| Non-current assets            | (18,110,487)               |   | 130,094   |                          |
| Effect of time-value of money | 280,688                    |   | (34,517)  |                          |
| Receivable value adjustment   | 658,178                    |   | (10,757)  |                          |
| Inventory value adjustment    | 181,934                    |   | 18,581  |                          |
| Employee benefits             | 375,209                    |   | (57,990)  |                          |
| <b>TOTAL</b>                  | <b>(16,614,478)</b>        |   | <b>45,411</b>   |                          |

The deferred income tax for non-current assets resulted from various methods of accounting and tax depreciation, while the deferred income tax for revaluation reserves resulted from the revaluation of non-current assets after 1 January 2004, which is taxed concomitantly with the tax depreciation deduction.

**22 AVERAGE NUMBER OF EMPLOYEES**

Evolution of the average number of employees:

|                | <u>30 June<br/>2018</u> | <u>31 December<br/>2017</u> |
|----------------|-------------------------|-----------------------------|
| Group          | 562                     | 621                         |
| Parent company | 494                     | 577                         |

Expenditure on salaries and taxes for the first half of the year (H1), recorded in 2018 and 2017, are:

|                                | <u>January- June<br/>2018</u> | <u>January- June 2017</u> |
|--------------------------------|-------------------------------|---------------------------|
| <b>Expenditure on salaries</b> | 16,138,361                    | 15,119,451                |
| of which in parent company     | 14,825,646                    | 14,106,056                |
| <b>Social security costs</b>   | 369,848                       | 3,853,280                 |
| of which in parent company     | 337,310                       | 3,028,584                 |
| <b>Total</b>                   | <b>16,508,209</b>             | <b>18,972,731</b>         |
| of which in parent company     | 15,162,956                    | 17,134,640                |

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**22 AVERAGE NUMBER OF EMPLOYEES (continued)**

The Group does not have a special employee pension scheme and contributes to the national pension system under the laws in force.

**23 TRANSACTIONS WITH RELATED PARTIES**

At 30 June 2018, respectively at 31 December 2017, the Group had no other related entities than the subsidiaries included in the consolidation; the balances and transactions with these subsidiaries were purposely eliminated, in view of preparing the consolidated financial statements.

The Group does not have contractual obligations to former managers and directors did not grant advances or loans to the current managers and directors.

The Group did not undertake future obligations of the nature of guarantees on behalf of its directors.

**24 INFORMATION BY OPERATING SEGMENTS**

The Group used as the aggregation criterion for the reporting by operating segments the nature of the regulatory framework and identified the following operating segments for which it presents separate information:

- Licensed activity – electricity supply and production
- Unlicensed activity

The aggregation criterion is based on the license needed for carrying out certain activities and on the conditions imposed by this criterion, among which the presentation of separate financial statements. The electricity production and supply activities are aggregated considering that they represent an integrated process for part of the operations.

The information by operating segments is reported according to the activities of the Group. The assets and liabilities by operating segments include both the items directly attributable to those segments and the items that can be allocated on a reasonable basis.

| <b>First semester<br/>2018</b> | <b>Unlicensed<br/>activity</b> | <b>% Total<br/>Group</b> | <b>Licensed<br/>activity</b> | <b>% Total<br/>Group</b> | <b>Total<br/>Group</b> |
|--------------------------------|--------------------------------|--------------------------|------------------------------|--------------------------|------------------------|
| Net profit                     | 3,488,784                      | 100                      | 7,489,475                    | n/a                      | 10,978,259             |
| Total assets                   | 330,836,266                    | 80.08                    | 82,282,202                   | 19.92                    | 413,118,468            |
| Total liabilities              | 49,735,820                     | 65.15                    | 26,604,763                   | 34.85                    | 76,340,583             |
| Customer revenue               | 52,065,313                     | 34.15                    | 100,414,650                  | 65.85                    | 152,479,963            |
| Interest income                | 46,452                         | 100                      | -                            | n/a                      | 46,452                 |
| Impairment and<br>depreciation | 4,434,280                      | 79.18                    | 1,165,790                    | 20.82                    | 5,600,070              |
| <b>First semester<br/>2017</b> | <b>Unlicensed<br/>activity</b> | <b>% Total<br/>Group</b> | <b>Licensed<br/>activity</b> | <b>% Total<br/>Group</b> | <b>Total Group</b>     |
| Net profit                     | (1,825,004)                    | 100                      | (7,220,799)                  | n/a                      | (9,045,803)            |
| Total assets                   | 311,737,253                    | 80.81                    | 74,040,959                   | 19.19                    | 386,778,212            |
| Total liabilities              | 38,553,699                     | 70.01                    | 16,516,284                   | 29.99                    | 55,069,983             |
| Customer revenue               | 5,460,485                      | 9.42                     | 52,498,007                   | 90.58                    | 57,958,497             |
| Interest income                | 4,695                          | 100                      | -                            | n/a                      | 4,695                  |
| Impairment and<br>depreciation | 6,893,431                      | 85.75                    | 1,145,342                    | 14.25                    | 8,038,773              |

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## **25 INFORMATION BY OPERATING SEGMENTS (continued)**

### **Production activity**

Production had an overall increase of 1.06 %. Among the groups of products with larger share, there was an increase for electricity meters and the telemanagement systems (281%) and LED lighting units (8.5%), while a decline was recorded for: low-voltage switchgear (2%), plastics injection (11 %), molding (60%) and energy production of micro hydro electric plants (10%), activity which is much influenced by weather, respectively by rainfall

In relation to outlet markets, the sales on the domestic market remained almost the same, while exports increased by 5.4%, due to the larger number of orders for LED lighting units.

**The electricity supply activity** was carried out on a stabler market than in the similar period of 2017, implementing risk mitigation policies through the purchase of electricity in favorable periods, EFET-type contracts signed and executed with reputed partners in the OTC market, thus avoiding purchase from more volatile markets, such as PZU. The Group continued the restructuring of its portfolio of customers in parallel with attempts to regain older customers with acknowledged worthiness. The turnover of the electricity supply activity was almost double (98% increase)

**The rental and utility supply services** recorded a slight increase in revenue as compared to the end of 2017, resulted from the greater occupancy and the average euro/leu exchange rate which had a favorable evolution. The revenues from the rental activity will be under pressure due to the downsizing of some tenants or their migration to spaces that are cheaper or have additional facilities. The real estate market is in a continuous competition. The high level of deliveries to the office market will possibly exceed the demand of offices in the area and so lead to a lower occupancy level, mainly in the older buildings. These will have to invest in redevelopment or to lower the occupancy costs so as to remain in the competition with the new generation of buildings, most of which are green, with state-of-the-art facilities and excellent connections to public transport, especially underground. At the end of the reporting period, the average occupancy level in the building located at 266-268 "Calea Rahovei" Street was 99%, while in the spaces located in Varteju (Magurele) it was 100%.

The Group is exposed to the following risks:

#### *Equity risk*

Equity risk management aims to ensure the capacity of each entity to carry out its activities in good conditions, through the optimization of the capital structure (equity and debts). The analysis of the capital structure highlights the cost of capital and the risk associated to each class. In order to maintain an optimal capital structure and an appropriate indebtedness, in the last years the Group has proposed an adequate dividend policy to its shareholders, which would ensure its own financing sources. The absence of financing sources can limit the development of the Group on the market segments where sales are supported by commercial facilities offers.

#### *Credit risk*

Credit risk is the possibility that the contracting parties breach their contractual obligations resulting in financial loss for the company. When possible and allowed by market practices, the Group requests guarantees. Trade receivables derive from a wide range of customers operating in various fields of activity and different geographical areas. To counteract this risk factor, the Group applied restrictive policies to the delivery of products to doubtful customers. Insurance policies were contracted for foreign market receivables. Due to the increase of insolvency cases in the economy, there is a concrete risk related to the recovery of the equivalent value of products and/or services supplied prior to the declaration of insolvency. The Group is paying more attention to the creditworthiness and financial discipline of its contractual partners.

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**26 RISK MANAGEMENT**

|   | <b>30 June<br/>2018</b> | <b>31<br/>December<br/>2017</b> |
|---|-------------------------|---------------------------------|
| Trade receivables   | 68,294,861              | 64,667,120                      |
| Other receivables   | 2,675,255               | 2,418,041                       |
| Financial assets valued at fair value from profit or loss | -                       | -                               |
| Cash and cash equivalents                                 | 26,774,630              | 20,570,751                      |
|   | <b>97,744,746</b>       | <b>87,655,912</b>               |

*Market risk*

The market risk consists of: the risk of changes in the interest rates, exchange rate, and merchandise purchase price.

The risk related to the **changes in interest rates** is controlled due to the Group's investment policy according to which investments are exclusively covered by own sources of funding, therefore credit lines are only used for short periods.

The Group is exposed to **foreign exchange risk** because the supply of materials mainly comes from import and the share of the export increased. To limit the effect of foreign exchange, the payment schedule was correlated with the proceeds in foreign currency, the group usually recording cash-flow surplus. The Group monitors and manages on a permanent basis its exposure to exchange rate differences

The foreign currencies most frequently used in transactions are EUR and USD. The assets denominated in foreign currencies are represented by customers and available cash in foreign currency. The liabilities denominated in foreign currency are represented by suppliers.

At 30 June 2018, their situation is as follows:

|     | <b>Assets</b> | <b>Deferred</b> | <b>Net exposure</b> |
|-----|---------------|-----------------|---------------------|
| EUR | 3,725,293     | 853,713         | 2,871,580           |
| USD | 106,591       | (225,277)       | (118,686)           |

At 31 December 2017, their situation is as follows:

|     | <b>Assets</b> | <b>Deferred</b> | <b>Net exposure</b> |
|-----|---------------|-----------------|---------------------|
| EUR | 3,318,007     | 583,967         | 2,734,040           |
| USD | 291,111       | 139,851         | 151,260             |

The analysis of the foreign exchange risk sensitivity for a +/- 10% variation in the exchange rate shows and impact on the gross result of the period of +/- 1,290,960 lei.

This analysis shows the exposure to the translation risk at the end of the year; however, the exposure during the year is permanently monitored and managed by the Company.

The price risk includes the risk of price change for the purchase of goods, the exchange rate and the interest rate. Among the markets where Group is present, the energy market has the highest price risk, considering the volatility of prices on the Day ahead market and the Balancing market, as well as the absence of mechanisms for long-term risk cover. The behavior of the electricity producers, namely to sell as much as possible on the spot market can increase the price risk on this market. In order to control the price risk on the energy market, the Group took measures to reduce its exposure, through a resizing of its customer portfolio, and the balancing services were outsourced.

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**26 RISK MANAGEMENT (continued)**

The risk of interest rate change is kept under control through the adoption of a policy of investments exclusively from own financing sources, which means that credit lines are only used for the working capital.

The Group is exposed to an exchange rate risk because it largely procures materials from import. In order to limit the effect of exchange rate changes, the payment schedule was matched with the foreign currency collection schedule and usually the Group had a surplus of cash flow. The change of prices for production supplies and materials imposed a continuous review of the cost prices. To maintain the profitability of certain products, the group took action so as to control prices at the suppliers and it improved the related technological processes.

*Liquidity and cash flow risk*

The Group cash flow department prepares forecasts on the liquidity reserve and maintains the appropriate level of credit facilities in order to be able to prudently manage the liquidity and cash flow risks. To this effect, the Group extended the mortgage agreements in favor of the banks with which the Group has open credit lines and letters of bank guarantee, within the limit of 40% of its total non-current assets, less receivables, to ensure that it will be able to perform its obligations in case of short-term cash deficit. Although these credit lines were accessed rarely and at a low rate, their ceiling was maintained as high as possible. At the same time, investments were limited to those with own financing sources and those with direct impact on the turnover. The liquidity and cash flow risk management policy must be adapted to the resizing of the electricity supply activity and the new and more exigent commercial practices. This risk is closely related to the risks described above.

Trade receivables and payables by maturity:

|                   | <b>30 June<br/>2018</b> | <b>past due</b> | <b>0 - 1 year</b> | <b>1 - 2<br/>years</b> | <b>2 - 5<br/>years</b> | <b>&gt; 5<br/>years</b> |
|-------------------|-------------------------|-----------------|-------------------|------------------------|------------------------|-------------------------|
| Trade receivables | 68,294,861              | 5,813,826       | 35,114,728        | 14,695,315             | 12,670,992             | -                       |
| Trade payables    | 22,769,194              | 1,227,956       | 21,449,906        | 73,850                 | 17,482                 | -                       |
|                   | <b>30 June<br/>2017</b> | <b>past due</b> | <b>0 - 1 year</b> | <b>1 - 2<br/>years</b> | <b>2 - 5<br/>years</b> | <b>&gt; 5<br/>years</b> |
| Trade receivables | 32,665,056              | 2,439,977       | 13,387,540        | 6,368,481              | 10,469,058             | -                       |
| Trade payables    | 14,073,347              | 997,950         | 13,030,114        | 30,968                 | 14,315                 | -                       |

*Political and regulatory risk*

The activity of the parent Company on regulated markets, such as the energy production and supply market, exposes it to the legislative risk. For example, the energy market was influenced by the fact that the large consumers were exempted from the obligation to pay a considerable share of green certificates and from the tariff changes, which stimulated the energy exports.

The national implementation of the European directives on energy efficiency can stimulate the sale of LED lighting solutions, while their delayed or inadequate regulation on energy efficiency may distort the market concerned.

*Calamity risk*

The production of electricity in low power plants, without dams, is subject to destruction risk caused by floods. Under these circumstances, the group concluded insurance policies to protect MHPs and against disasters.

This note presents information about the exposure of the Group to each of the above risks, the goals of the Group, its policies and processes for risk assessment and management and its procedures for capital management.

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**26 RISK MANAGEMENT (continued)**

*Fair value of financial instruments*

Fair value is the value at which the financial instrument can be exchanged in ordinary transactions made under objective conditions between knowledgeable, willing parties, other than those determined by forced liquidation or sale. Fair values are obtained from the quoted market prices or cash flow models, as applicable. At 30 June 2018 and 31 December 2017, the management considered that the fair values of the cash and cash equivalents, trade and other receivables, trade payables, as well as of other non-current liabilities approximated their accounting value.

| <b>30 June 2018</b>                      | <b><u>Carrying value</u></b> | <b><u>Fair value</u></b> | <b><u>Level</u></b> |
|--|------------------------------|--------------------------|---------------------|
| <b>Financial assets</b>                  |                              |                          |                     |
| Trade receivables                        | 45,227,134                   | 45,227,134               | Level 1             |
| Cash and cash equivalents                | 26,774,630                   | 26,774,630               | Level 1             |
| Other current assets                     | 2,675,255                    | 2,675,255                | Level 1             |
|  | <b><u>74,677,019</u></b>     | <b><u>74,677,019</u></b> |                     |
| <b>30 June 2018</b>                      |                              |                          |                     |
|  | <b><u>Carrying value</u></b> | <b><u>Fair value</u></b> | <b><u>Level</u></b> |
| <b>Non-current financial liabilities</b> |                              |                          |                     |
| Trade payables and other debts           | 1,358,870                    | 1,358,870                | Level 1             |
|  | <b><u>1,358,870</u></b>      | <b><u>1,358,870</u></b>  |                     |
| <b>Current financial liabilities</b>     |                              |                          |                     |
| Trade payables                           | 50,073,256                   | 50,073,256               | Level 1             |
|  | <b><u>50,073,256</u></b>     | <b><u>50,073,256</u></b> |                     |
| <b>31 December 2017</b>                  |                              |                          |                     |
|  | <b><u>Carrying value</u></b> | <b><u>Fair value</u></b> | <b><u>Level</u></b> |
| <b>Financial assets</b>                  |                              |                          |                     |
| Trade receivables                        | 40,770,090                   | 40,770,090               | Level 1             |
| Cash and cash equivalents                | 20,570,751                   | 20,570,751               | Level 1             |
| Other current assets                     | 2,418,041                    | 2,418,041                | Level 1             |
|  | <b><u>63,758,882</u></b>     | <b><u>63,758,882</u></b> |                     |
| <b>31 December 2017</b>                  |                              |                          |                     |
|  | <b><u>Carrying value</u></b> | <b><u>Fair value</u></b> | <b><u>Level</u></b> |
| <b>Non-current financial liabilities</b> |                              |                          |                     |
| Trade payables and other debts           | 1,304,836                    | 1,304,836                | Level 1             |
|  | <b><u>1,304,836</u></b>      | <b><u>1,304,836</u></b>  |                     |
| <b>Current financial liabilities</b>     |                              |                          |                     |
| Trade payables and other debts           | 39,747,711                   | 39,747,711               | Level 1             |
|  | <b><u>39,747,711</u></b>     | <b><u>39,747,711</u></b> |                     |

**General framework for risk management**

The Board of Directors of the Group has the general responsibility for the establishment and supervision of the risk management framework at Group level.



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## **26 RISK MANAGEMENT (continued)**

The activity is governed by the following principles:

- a. the principle of delegation;
- b. the principle of decision-making autonomy;
- c. the principle of objectivity;
- d. the principle of investor protection;
- e. the principle of promotion of the development of the stock market;
- f. the principle of the active role.

The Board of Directors is also responsible for the review and approval of the strategic, operational and financial plan of the Group and the Group corporate structure.

The risk management policies of the Group are defined to ensure the identification and analysis of the risks the Group is confronted with, determine the appropriate limits and control and monitor the risks and compliance with the limits set. The risk management policies and systems are regularly reviewed to reflect the changes occurred in the market conditions and the activities of the Group. Through its training and management standards and procedures, the Group aims to develop an orderly and constructive control environment where all employees understand their roles and duties.

The internal audit of the Group entities supervises the manner in which the management monitors the compliance with the risk management policies and procedures and reviews the appropriateness of the risk management framework against the risks the entities are confronted with.

## **27 COMMITMENTS AND CONTINGENT LIABILITIES**

### **Commitments**

At 30 June 2018, the Group had the following commitments for bank loans and guarantee agreements/loan contracts concluded with the financing banks (BCR, BRD, Libra Internet Banking, OTP BANK ROMANIA):

- revocable credit line, BCR of 9,000,000 lei, uncommitted at 30 June 2018, of which:
- within the limit of 50% of the credit as overdraft, respectively (4,500,000 lei), uncommitted at 30 June 2018.
- within the limit of 50% of the credit for the issue of guarantee letters, respectively (4,500,000 lei), uncommitted at 30 June 2018.
- Guarantees: 1st, 2nd, 3rd ranking mortgage on land outside the built-up area, and 1st ranking mortgage on the accounts opened with BCR.
- non-cash guarantee agreement with BCR of 30,000,000 lei, of which 26,048,958 lei committed at 30 June 2018;
- Guarantees: 3rd ranking mortgage on the accounts opened with BCR, 1st and 4th ranking mortgages on property.
- guarantee agreement with cash collateral in amount of 16,050 EUR, Guarantee Letter issued in favor of the beneficiary Lukoil.
- guarantee agreement with cash collateral in amount of 250,000 EUR, Letter issued in favor of the beneficiary AXPO TRADING AG.
- guarantee agreement with cash collateral in amount of 1,201,637 RON, Letter issued in favor of the beneficiary TRGOVANJE SLOVENIA .
- guarantee agreement with cash collateral in amount of 10,024,825 RON, Letter issued in favor of the beneficiary ANAF.
- credit facility with BCR (non-cash) of 8,000,000 lei, of which 4,871,126 lei non-cash committed at 30 June 2018.
- Guarantees: 1st ranking mortgage on property (land, building and access roads)
- guarantee agreement authorized overdraft of 90,000 lei.
- Guarantees: collateral cash deposit of 15,000 lei
- Guarantees: collateral cash deposit of 75,000 lei
- credit line with Libra Internet Bank, in amount of 5,000,000 lei committed at 30 June 2018, in amount of 0.01 lei.
- convention on the issue of bank guarantee letters, concluded with Libra Internet Banking, in amount of 10,000,000 lei, of which 9,200,412 lei committed at 30 June 2018.

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**27 COMMITMENTS AND CONTINGENT LIABILITIES (continued)**

- mortgage over the bank accounts opened in the name of the borrower with all Libra Internet Bank units.
- mortgage on the receivables resulted from lease agreements for lots 13 and 15.
- mortgage on the property - land and buildings on lots 13 and 15.
- Credit agreement (multiple use ceiling)
- revocable credit line, OTP BANK ROMANIA, in amount of 5,000,000 lei, uncommitted at 30 June 2018.
- non-cash credit line, OTP BANK ROMANIA, in amount of 10,800,000 lei, uncommitted at 30 June 2018.
- Guarantees: pledge agreement for current and future receivables;
- Guarantees: pledge agreement for universality of current and future receivables;
- Guarantees: pledge agreement for accounts opened with OTP BANK ROMANIA
- mortgage on property (built up area – yards and buildings) located at 242 Calea Rahovei Street
- mortgage on property – land and buildings on the following plots: 25,23,24,9,2,18,19,3,26,21,1

The commitments from customers and tenants as letters of guarantee at 30 June 2018 amount to 23,769,432 according to contract terms.

**Potential liabilities**

***Litigation***

The disputes in which the Group mainly involve the parent company and do not refer to such amounts that could affect financial stability. Considering the value of the claims of the applicant Hidroelectrica, the only exception is the case no. 13259/3/2015 where the requests of the applicant were rejected by the first instance court and then by the Bucharest Court of Appeal.